

# Costs of Production: Implications for Supply

## Principles of Micro, Lecture 6

Petar Stankov

`petar.stankov@gmail.com`

Mar. 2016

# Why does the firm care about costs?

Profit and supply

Why does the firm care about its costs?

# Why does the firm care about costs?

Profit and supply

Why does the firm care about its costs?

- Costs affect the profit of the firm ( $\pi$ ) directly
- Costs affect how much the firm will produce

# Why does the firm care about costs?

Profit and supply

Why does the firm care about its costs?

- Costs affect the profit of the firm ( $\pi$ ) directly
- Costs affect how much the firm will produce

## The Economic Profit

$$\begin{aligned}\pi &= \text{Total Revenues (TR)} - \text{Total Costs (TC)} = \\ &= p \cdot Q - [\text{Explicit Costs} + \text{Implicit costs}]\end{aligned}$$

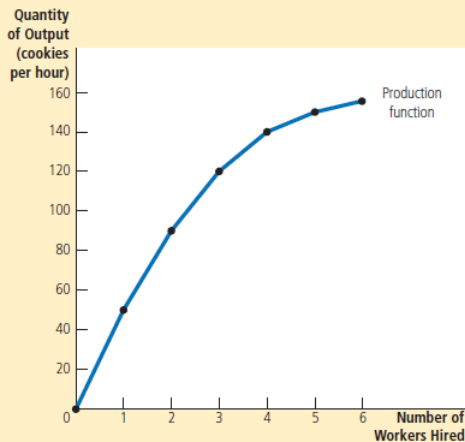
## The Accounting Profit

$$\begin{aligned}\pi &= \text{Total Revenues (TR)} - \text{Total Costs (TC)} = \\ &= p \cdot Q - [\text{Explicit Costs} + 0]\end{aligned}$$

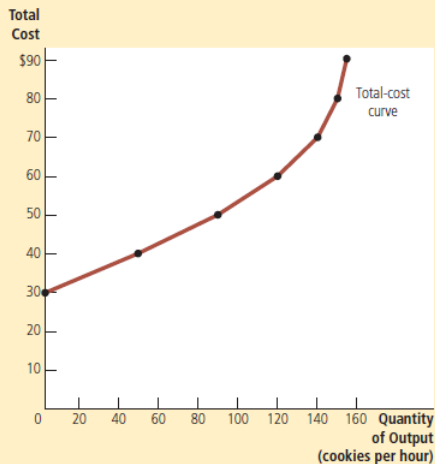
Example: a graphic designer or an entrepreneur?

# The link between total output $Q$ and total costs (TC)?

(a) Production function



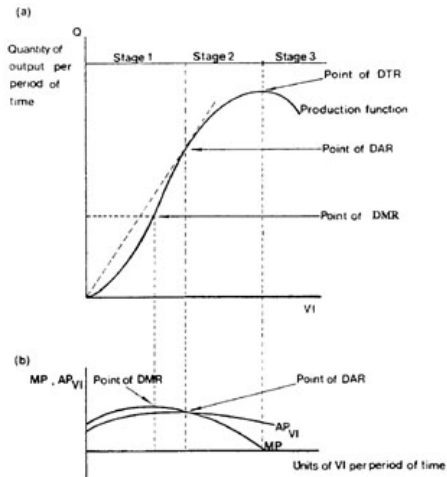
(b) Total-cost curve



Why the link?: MP and AP

# The link between total output $Q$ and total costs (TC)?

Marginal product, Average product, and Costs



Why the link between MP and AP? - a graph, intuition, and examples:  
solving problems, studying for exams, destroying a wall, playing the guitar

# Types of costs

What types of costs does the firm incur?

# Types of costs

What types of costs does the firm incur?

Total costs (TC) are:

- Variable costs (VC): those which change with production
- Fixed costs (FC): those which do not change with production



# Types of costs

What types of costs does the firm incur?

Total costs (TC) are:

- Variable costs (VC): those which change with production
- Fixed costs (FC): those which do not change with production

Can we observe how those costs change?: Average costs, marginal costs

## The Average Costs

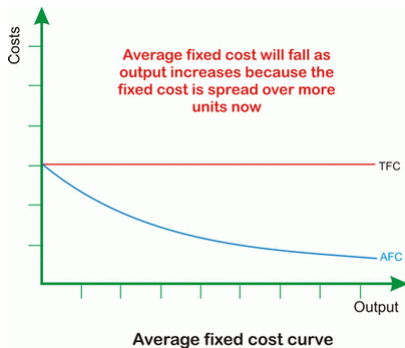
$AC = \text{Total Costs (TC)} / \text{Total output (Q)}$  = How much does an **average** unit of output cost me?

## The Marginal Costs

$MS = \Delta \text{ Total Costs (TC)} / \Delta \text{ Total output (Q)}$  = How much **more** does an **extra** unit of output cost me?

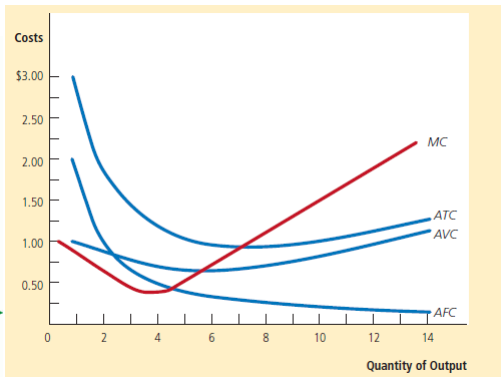
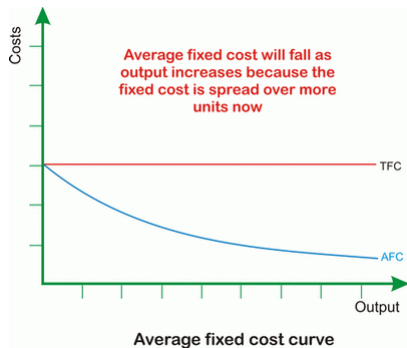
# The Average Costs in Further Detail

The intuition for the costs curves graphs



# The Average Costs in Further Detail

The intuition for the costs curves graphs



Source: <http://www.economicsguide.me>

# Costs

## Important things to remember about short-run costs

Do remember:

- 1 There is a link between total product and total cost
- 2 This link is driven by the behavior of marginal product: MP goes up, and then goes down: learning effect, network effect and then people get tired
- 3 AP curve also rises, and then falls
- 4 MP crosses the AP at the *MAX* of AP
- 5 MC falls, and then rises
- 6 MC crosses ATC, AVC at the *MIN* of ATC, AVC
- 7 AFC goes down all the time
- 8 The difference between ATC and AVC is AFC  $\Rightarrow$  AVC closes in on ATC all the time
- 9 These costs will matter a lot in the firms' decision making: How to maximize profit, whether to close the business, how many people to hire?

# Costs in the Long-Run

## Economies and diseconomies of Scale

As companies grow, they experience economies of scale. At some point they exhaust these economies of scale. And sometimes they grow too large...

# Costs in the Long-Run

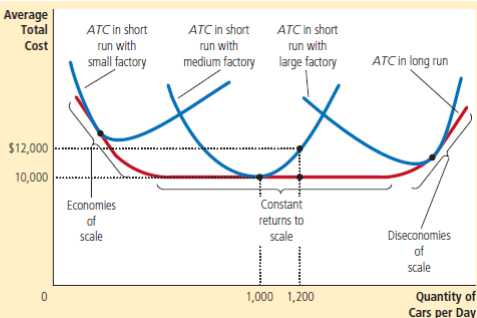
## Economies and diseconomies of Scale

As companies grow, they experience economies of scale. At some point they exhaust these economies of scale. And sometimes they grow too large...

**FIGURE 6**

### Average Total Cost in the Short and Long Runs

Because fixed costs are variable in the long run, the average-total-cost curve in the short run differs from the average-total-cost curve in the long run.



Discussion: where is the minimum efficient scale (MES) of production?  
Does the MES vary across industries?

# Costs

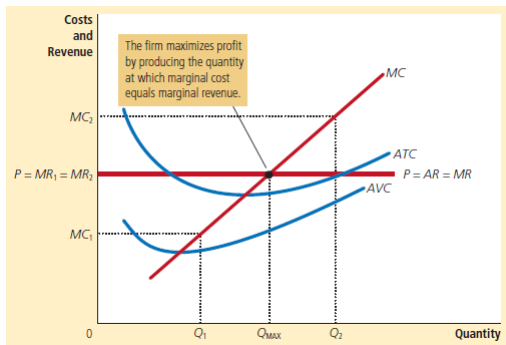
## So What?

Costs are one of the two crucial elements of  $\pi$ . Together with revenues, they determine the optimal choice of the firm, and, ultimately, the profit:

# Costs

## So What?

Costs are one of the two crucial elements of  $\pi$ . Together with revenues, they determine the optimal choice of the firm, and, ultimately, the profit:



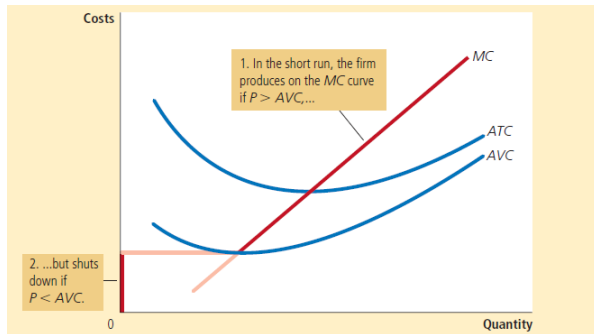
There is a certain  $Q$  that maximizes  $\pi$ . That is what companies live and die for.



# Costs

## So What?

The firm will supply a positive  $Q$  only under certain conditions:

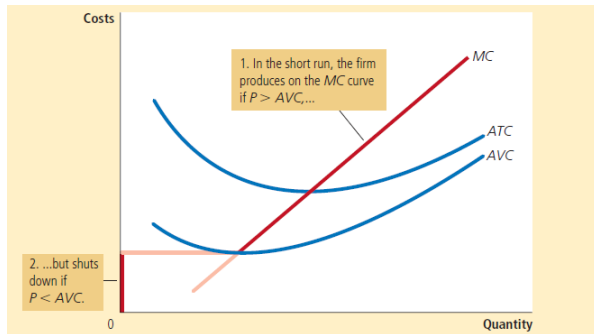


That is why the supply curve of the firm (in the Short-Run!!) is the MC curve above the minAVC. How do things look like in the long-run? (Hint: are there fixed costs in the long-run?)

# Costs

## So What?

The firm will supply a positive  $Q$  only under certain conditions:



That is why the supply curve of the firm (in the Short-Run!!) is the  $MC$  curve above the  $\min AVC$ . How do things look like in the long-run? (Hint: are there fixed costs in the long-run?) Next: how to find that optimal  $Q$  in various market environments?

# Further Info

Reading:

M-T, ch.6+ (about: Costs of Production; Parts of: Firms in competitive markets)

Do not miss:

[economist.com](http://economist.com); [wsj.com](http://wsj.com); [cnbc.com](http://cnbc.com)