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EDUCATION

Habilitation, Charles University (Economics), October 2003

Ph.D., Texas A & M University (Economics), August 1991

M.S., University of Georgia (Economics), August 1987

B.A., University of Bielefeld, Germany (Political Economy & Mathematics), 1980

PROFESSIONAL EXPERIENCE

Professor of experimental and behavioural economics at Australian Business School, UNSW, Sydney, Australia, July 2009 - present

Courses: Experimental and Behavioural Economics on all levels (undergraduate and graduate).

Visiting Professor at CIFREM, the University of Trento, Italy, February / March 2006 - 2009.

Course: Experimental Economics (PhD level)

Visiting Scholar at Harvard Business School, Harvard University, Cambridge, MA, USA, September 2006 - August 2007.

Professor at CERGE, Charles University, and Senior Researcher at EI, Academy of Sciences of the Czech Republic, Prague, Czech Republic, May 29, 2008 (9/2005 by ESC standards) - August 2009; since then visiting Senior Researcher at EI ...

Courses: Microeconomics (third course in Ph.D. micro core sequence), Corporate Finance, Research Methodology seminar, Environmental Economics (undergraduate).

Associate Professor ("Docent") at CERGE, Charles University, and Senior Researcher at EI, Academy of Sciences of the Czech Republic, Prague, Czech Republic, May 2004 - February 2007.

Courses: Microeconomics (third course in Ph.D. micro core sequence), Industrial Organization (Ph.D. level), Research Methodology Seminar (Ph.D.level)

Assistant Professor at CERGE, Charles University, and Senior Researcher at EI, Academy of Sciences of the Czech Republic, Prague, Czech Republic, May 2000 - April 2004.

Courses: Microeconomics (prep and third course in Ph.D. micro core sequence)

Faculty Fellow in Economics and Administrative Science, Colby College, Waterville, ME, academic year 2000 - 2001.

Courses: Corporate Finance I and II

Research Fellow, Program on Nonprofit Organizations, Yale University, New Haven, CT, academic years 1995 - 1996 and 1999 - 2001.

Research Scientist, Center for Adaptive Behavior and Cognition, Max-Planck-Institut fuer Bildungsforschung, Berlin, Germany, academic year 1999 - 2000.

Course: The Rationality of Emotions (with G. Gigerenzer, seminar at Free U.)

Research Scientist, Center for Adaptive Behavior and Cognition, Max-Planck-Institut fuer Psychologische Forschung, Munich, Germany, academic year 1996 - 1997.

Assistant Professor of Economics, Bowdoin College, Brunswick, ME, July 1991 - June 1999.

Courses: Industrial Organization, Theory and Practice of Games and Decisions, Mathematics for Modern Economics, Economics of Financial Markets, Modern Investment Theory, Germany in 1992, History of Economic Thought, Principles (Micro)

Research Associate, Economics Department, Texas A & M University, College Station, TX, 1990 - 1991.

Instructor, Economics Department, Texas A & M University, College Station, TX, 1987 - 1990.

Courses: Money and Banking, History of Economic Thought, Principles (Micro and Macro), Mathematics for Dynamic Modeling

Research Assistant and Experimental Economics Laboratory Technician, Economics Department, Texas A & M University, College Station, TX, 1985 - 1988.

Teaching Assistant and Instructor, Mathematics Department, University of Georgia, Athens, GA, 1984 - 1985.

Courses: Calculus, Functions and Graphs, College Algebra

PUBLICATIONS

"Understanding the Plott-Wit-Yang paradox," (with Katarina Kalovcova), The Journal of Prediction Markets, forthcoming.

"How Uncertain is the Uncertainty Effect?" (with Ondrej Rydval, Sasha Prokosheva, and Ralph Hertwig), Experimental Economics 12, 2009, 473 - 487.

“Three Simple Games (And What It Takes to Solve Them).” (with Michal Ostadnický and Ondrej Rydval), Journal of Economic Behavior and Organization 72, 2009, 589 - 601.

“The Way in Which an Experiment Is Conducted Is Unbelievably Important: On the Experimentation Practices of Economists and Psychologists”, in Tagungsband zum 25. Hamburger Symposium - Schwerpunktthema: Sozialpsychologie und Ökonomie, Pabst Verlag edited by *Erich H Witte*.

“Introduction” to Reinhard Selten, Essays On Bounded Rationality and Related Topics: Selected Essays, Cheltenham, UK: Edward Elgar Publishing, forthcoming.

“Do Self-Regulation Clubs Work? Some Evidence from Europe and Some Caveats From Economic Theory,” (with Katarina Svitkova), in M.K. Gugerty & A. Prakash (eds.), Nonprofit Accountability Clubs: Voluntary Regulation of Nonprofit and Nongovernmental Organizations, Cambridge University Press, forthcoming.

“Certification and Self-Regulation of Non-Profits, and the Institutional Choice Between Them,” (with Jan Mysliveček), in B. Seaman & D. Young (eds.), Handbook of Research on Nonprofit Economics and Management, Cheltenham, UK: Edward Elgar Publishing, forthcoming.

“Economic Theories of Nonprofit Organization,” (with Petra Brhlikova), in H.K. Anheier & S. Toepler (eds.), International Encyclopedia of Civil Society, Berlin: Springer, forthcoming.

“Prospecting NeuroEconomics”, Economics & Philosophy, 24.3, 2008, 431 - 448.

“Are the Unskilled Really that Unaware? An Alternative Explanation,” (with Marian Krajc), Journal of Economic Psychology, 29.6., 2008, 724 - 738.

“The Unbundling Regime for Electricity in the EU: A Case of Legislative and Regulatory Capture?” (with Silvester van Koten), Energy Economics, 30, 2008, 3128 - 3140.

“The Recognition Heuristic: A Fast and Frugal Way to Investment Choice?” (with Bernhard Borges, Gerd Gigerenzer and Dan Goldstein), pp. 993 - 1003 in C.R. Plott & V.L. Smith (eds.), Handbook of Experimental Economics Results, Elsevier 2008.

“A First Experimental Test of Multilevel Game Theory: The PD Case,” (with Kjell Hausken), Applied Economics Letters, 15.4., 2008, 261 - 264.

“Deception in Social Psychological Experiments: Two Misconceptions and a Research Agenda,” (with Ralph Hertwig), Social Psychology Quarterly, 71.3., 2008, 222 - 227.

“Deception in Experiments: Revisiting the Arguments in Its Defense,” (with Ralph Hertwig), Ethics and Behavior 18.1., 2008, 59 - 92.

“Three Prominent Tournament Formats: Predictive Power and Costs” (with Dmitry Ryvkin), Management Science 54.3., 2008, 492 - 504.

“Comparing Guessing Games with Homogeneous and Heterogeneous Players: Experimental Results and a CHM Explanation,” (with Eugen Kovac and Martin Vojtek). Economics Bulletin 3, no. 9 (February 12), 2008, 1 - 16.

“When and Why? A Critical Review of Coordination Failure in the Laboratory,” (with Giovanna Devetag), Experimental Economics 10, 2007, 331 - 344.

“Experiments in Solving Coordination Problems,” (with Giovanna Devetag), pp. 407 - 432 in J. Sell and M. Webster (eds.), Laboratory Experiments in the Social Sciences. Elsevier, 2007.

“The Effects of Costless Pre-play Communication: Experimental Evidence from Games with Pareto-ranked Equilibria,” (with Andreas Blume), Journal of Economic Theory 132, 2007, 274 - 290.

“Certification As a Viable Quality Assurance Mechanism in Transition Economies: Evidence, Theory, and Open Questions,” (with Katarina Svitkova), Prague Economic Papers, 16.2., 2007, 99 - 114.

“Capital Romance: Why Wall Street Fell in Love With Higher Education,” pp. 145 - 166 in D. W. Breneman, B. Pusser, and S.E. Turner (eds.), Earnings from Learning: The Rise of For-profit Universities. Albany, NY: SUNY Press, 2006. [revised version of the 2001 Education Economics article with the same title]

“A Behavioral Approach to Distribution and Bargaining,” (with Werner Gueth), pp. 405 - 422 in M. Altman (ed.), Foundations and extensions of behavioral economics: A handbook, Armonk, NY: M.E. Sharpe Publishers, 2006.

“Understanding Corruption and Corruptibility Through Experiments: A Primer,” (with Libor Dusek and Lubomir Lizal). Prague Economic Papers 14.2., 2005, 147 - 163.

“Field Experiments: Some Methodological Caveats,” pp. 51-70 in J. Carpenter, G.W. Harrison and J.A. List (eds.), Field Experiments in Economics. Greenwich, CT: JAI Press, Research in Experimental Economics, Volume 10, 2005.

“Loss avoidance as selection principle: Evidence from simple stag-hunt games,” (with Ondrej Rydval), Economics Letters 88.1., 2005, 101 - 107.

“How financial incentives and cognitive abilities affect task performance in laboratory settings: an illustration,” (with Ondrej Rydval), Economics Letters 85.3., 2004, 315 - 320.

“The Cognitive Illusions Controversy: A Methodological Debate in Disguise That Matters To Economists,” (with Ralph Hertwig), pp. 113-130 in R. Zwick and A. Rapoport (eds.), Experimental Business Research III, Boston, MA: Kluwer, 2004.

Essays on the Theory and Practice of Strategic Behavior. Habilitation Univerzita Karlova v Praze, Fakulta Socialnich Ved, 2003.

Review essay: Charles A. Plott’s Collected Papers on the Experimental Foundations of Economic and Political Science (2001), three volumes. Journal of Economic Psychology 24, 2003, 555 - 575.

"Trust, Repute, and the Role of Nonprofit Enterprise," (with Mark Schlesinger), pp.77-114 in H. Anheier & A. Ben-Ner (eds.), The Study of the Nonprofit Enterprise, Kluwer Academic/Plenum Publishers, 2003. [Revised version of the 1997 Voluntas article with the same title]. See also H. Hansmann's "The Role of Trust in Nonprofit Enterprise", pp. 115-122 in the same book.

"Economists' and Psychologists' Experimental Practices: How They Differ, Why They Differ, And How They Could Converge," (with Ralph Hertwig), pp. 253-272 in I. Brocas and J. Carrillo (eds.), The Psychology of Economic Decisions, Oxford University Press, 2003.

"Bertrand Price-undercutting: A Brief Classroom Demonstration," Journal of Economic Education 34.1., 2003, 21 - 26.

"The Costs of Deception: Evidence From Psychology," (with Ralph Hertwig), Experimental Economics 5.2., 2002, 111 - 131.

"Money, lies, and replicability: On the need for empirically grounded experimental practices and interdisciplinary discourse," (with Ralph Hertwig), Behavioral and Brain Sciences 24, 2001, 433 -451.

"Experimental Practices in Economics: A Challenge for Psychologists? [target article]," (with Ralph Hertwig), Behavioral and Brain Sciences 24, 2001, 383 -403.
<http://www.cogsci.soton.ac.uk/bbs/Archive/bbs.hertwig.html>

"Capital Romance: Why Wall Street Fell in Love With Higher Education," Education Economics 9.3., 2001, 293 - 311.

"How can we open up the adaptive toolbox?" (with Gerd Gigerenzer, Peter M. Todd, et al.), Behavioral and Brain Sciences 23.6., 2000, 767 - 777.

"Trust, Reciprocity, and Social History: A Re-examination" (with John Fitzgerald and Carl Boeing), Experimental Economics 3.3., 2000, 81-100. [Reprinted in E.L. Khalil (ed), Trust, Edward Elgar Publishing, 2003, pp. 427-446.]

"A Game-theoretic Explanation of the Administrative Lattice in Institutions of Higher Learning," (with Richard C. Squire), Journal of Economic Behavior and Organization 43.3., 2000, 377 - 392.

"Understanding Gender Effects in the Laboratory: Evidence from Prisoner's Dilemma Games," (with Lisa Tichy), Journal of Economic Behavior and Organization 39.3, 1999,327 - 339.

"Reasoning in Economics and Psychology: Why Social Context Matters," (with Gerd Gigerenzer), pp. 131-145 in M.E. Streit, U. Mummert and D. Kiwit (eds.), Cognition, Rationality, and Institutions, Springer, 2000.[Revised version of the 1997 JITE article with the same title].

"Introduction" to Reinhard Selten, Game Theory and Economic Behaviour: Selected Essays (two volumes), Cheltenham, UK: Edward Elgar Publishing, 1999.

"Demons versus Heuristics in Artificial Intelligence, Behavioral Ecology, and Economics," (with Seth Bullock, Jennifer Davis, Adam Goodie and Greg Werner), pp. 327-355 in Gerd Gigerenzer, Peter Todd, & the ABC Research Group, Simple Heuristics That Make Us Smart, Oxford University Press, 1999.*

"Can Ignorance Beat the Stock Market?" (with Bernhard Borges, Gerd Gigerenzer and Dan Goldstein), pp. 59-72 in Gerd Gigerenzer, Peter Todd, & the ABC Research Group, Simple Heuristics That Make Us Smart, Oxford University Press, 1999.*

[* Simple Heuristics That Make Us Smart was selected by Behavioral and Brain Sciences as target book.]

Review Essay: Hansmann (1996), The Ownership of Enterprise, Nonprofit and Voluntary Sector Quarterly 28.2, 1999, 225 - 233. [See also Hansmann's response in NVSQ 29.1., 179-184.]

"The Nature and Causes of Corporate Negligence, Sham Lectures, and Ecclesiastical Indolence: Adam Smith on Joint-Stock Companies, Teachers, and Preachers," History of Political Economy 31.2, 1999, 297 - 315.

"The Question Remains: Is Deception Acceptable?" (with Ralph Hertwig), American Psychologist 53.7, 1998, 806 - 807.

"Is Deception Acceptable?" (with Ralph Hertwig), American Psychologist 52.7, 1997, 746 - 747.

"How to Survive in Postindustrial Environments: Adam Smith's Advice for Today's Colleges and Universities," Journal of Higher Education 68.5, 1997, 483 - 501.

"Reasoning in Economics and Psychology: Why Social Context Matters," (with Gerd Gigerenzer), Journal of Institutional and Theoretical Economics 153.4, 1997, 700 - 710.

Review essay: Vivienne Brown (1995), Adam Smith's Discourse, (with David Collings), in Jeff Biddle and Warren Samuels (eds.), Research in the History of Economic Thought and Methodology 15, 1997, 329 - 336.

"A Simple Principal-Agent Experiment for the Classroom," (with David C. Colander), Economic Inquiry 35.2, 1997, 443 - 450.

"Trust, Repute, and the Role of Nonprofit Enterprise," (with Mark Schlesinger) Voluntas, 8.2, 1997, 97 - 119.

"Modern Economic Theory and the Study of Nonprofit Organizations: Why the Twain Shall Meet," Nonprofit and Voluntary Sector Quarterly 25.4, 1996, 470 - 484.

Review essay (Invited): Young and Steinberg (1995), Economics for Nonprofit Managers; Oster (1995), Strategic Management for Nonprofit Organizations; Clotfelter (1992), Who Benefits from the Nonprofit Sector?; Zamagni (1995), The Economics of Altruism, Nonprofit and Voluntary Sector Quarterly 25.2, 1996, 248 - 258.

"Yes, Adam Smith was an Economist -- A Very Modern One Indeed. A Reply," (with Stephen J. Meardon), Rationality and Society 8.3, 1996, 348 - 352.

"Self-Command in Adam Smith's Theory of Moral Sentiments. A Game-Theoretic Re-interpretation," (with Stephen J. Meardon), Rationality and Society 8.1, 1996, 57 - 80.

Experiments in Teaching and Understanding Economics, (with David C. Colander), Irwin, 1995.

"The Ordinary Business of Students' Lives, or, Business as Usual? A plea for the incorporation of game theory, experiments, and experiential learning into the principles course," (with Akiba T. M. Scroggins), pp. 92-106 in Nahid Aslanbeigui and Michele I. Naples (eds.), Rethinking Economic Principles: Critical Essays on Introductory Textbooks, Irwin, 1995.

"A Game-Theoretic Re-Evaluation of Adam Smith's Theory of Moral Sentiments and Wealth of Nations," (with Stephen J. Meardon), pp. 43-61 in Ingrid Rima (ed.), The Classical Tradition in Economic Thought, Proceedings of 20th HES meetings, Elgar 1995.

"On the Origin of Conventions: Evidence from Symmetric Bargaining Games," (with John van Huyck, et al.), International Journal of Game Theory 24.2, 1995, 187 - 212.

"Should Class Attendance Be Mandatory?" Journal of Economic Perspectives 8.3, 1994, 213 - 214.

R e v i e w s e t c .

Review of Bruno S. Frey (2008). Happiness - A Revolution in Economics (with Angelika Weber), Journal of Economic Psychology, 31.1., 2010, 143 - 145.

Review of Vernon L. Smith (2008). Discovery - A memoir, Journal of Economic Psychology, 30.4., 2009, 696 - 699.

Review of Abdolkarim Sadrieh & Joachim Weimann (Eds.) (2008). Experimental Economics in Germany, Austria, and Switzerland. A collection of papers in honor of Reinhard Tietz, Journal of Economic Psychology, 30.3., 2009, 509 - 510.

Review of Robert Hahn & Paul Tetlock (Eds.) (2006), Information Markets: A New Way of Making Decisions (with Katarina Kalovcova), Journal of Economic Psychology, 29.1., 2008, 123 - 125.

Review of Hideaki Tamura (2006), Human Psychology and Economic Fluctuations. A New Basic Theory of Human Economics (with Sergey Slobodyan), Journal of Economic Psychology, 28.5., 2007, 628 - 629.

Review of Jerry Evensky (2005), Adam Smith's Moral Philosophy and Gavin Kennedy (2005), Adam Smith's Lost Legacy History of Political Economy 39.2., 2007, 326 - 329.

Review of Malcom Gladwell (2005), Blink. The Power of Thinking without Thinking. Journal of Economic Psychology 27.6., 2006, 805 - 807.

Review of Nicola Giocoli (2003), Modeling Rational Agents. From Interwar Economics to Early Modern Game Theory. History of Political Economy 37.1, 2005, 161 - 164.

“Proper Experimental Design and Implementation Are Necessary Conditions for a Balanced Social Psychology,” (comment on a target article by Krueger and Funder, with Michal Oslatnický), Behavioral and Brain Sciences 27.3, 2004, 352 - 353.

Review of Paul Glimcher (2003), Decisions, Uncertainty, and the Brain. (with Ondrej Rydval), Journal of Economic Psychology 25.6., 2004, 891 - 894.

Review of Colin Camerer (2003), Behavioral Game Theory. Experiments in Strategic Interaction. (with Ondrej Rydval), Journal of Economic Psychology 25.4., 2004, 671 - 674.

Review of Chuhei Sugiyama (ed.) (1996), Lauderdale's Notes on Adam Smith's *Wealth of Nations*, History of Economic Ideas, V.2, 1997, 125 - 127.

“Deductive Competence: A Desert Devoid of Content and Context,” (comment on a target article by Evans and Over, with Ralph Hertwig and Gerd Gigerenzer), Cahiers de Psychologie Cognitive 16(1-2), 1997, 102 - 117.

Review of Ken Binmore (1997), Game Theory and the Social Contract, Volume 2: Just Playing, Southern Economic Journal 64.1, 1997, 355 - 358.

Review of Ken Binmore (1994), Game Theory and the Social Contract, Volume 1: Playing Fair, Southern Economic Journal 62.4, 1996, 1120 - 1122.

Review of Joerg Weibull (1995), Evolutionary Game Theory, Southern Economic Journal 63.3, 1996, 834 - 836.

O t h e r p u b l i c a t i o n s

“Corruption Praha,” (a review of the TI CR V4-City Corruption Propensity Index), The Prague Post, August 5, 2004, p. 5.

Regular contributions to the annual CERGE-EI booklet on the Czech Republic.

WORKING PAPERS

“Exploring the Effects of Real Effort in Weak-Link Lab Experiments,” (with Stefania Bortolotti and Giovanna Devetag), January 2009. [Submitted]

“Certification As A Viable Quality Assurance Mechanism: Theory and Suggestive Evidence,” (with Katarina Svitkova), February 2006. [CERGE-EI working paper no. 288]

“How To Undo Biased Self-Assessments,” (with Marian Krajc and Dmitry Ryvkin), October 2008. [Revised and Resubmitted to Journal of Behavioral Decisionmaking]

“The Robustness of Laboratory Gift Exchange: A Reconsideration,” (with Dirk Engelmann), June 2009. [Submitted]

"Classic coordination failures revisited: The effects of deviation costs and loss avoidance," (with Giovanna Devetag), April 2007. [CERGE-EI working paper no. 327]

"Auction Fever?!!! An Experimental Exploration," (with Axel Ockenfels), October 2003. [Currently under revision, incorporating new data]

"(The Evolution of) Post-secondary Education: A Computational Model and Results," (with Sergey Slobodyan), December 2006. [Revise and Resubmit Economics of Education Review]

"Monetary Incentives: Neither Necessary Nor Sufficient?" (with Ralph Hertwig), May 2006. [CERGE-EI working paper no. 307]

"The Impact of the Non-distribution Constraint and Its Enforcement on Entrepreneurial Choice, Price, and Quality" (with Petra Brhlikova), July 2006. [CERGE-EI working paper no. 299]

"Fairness in Risky Environments: (Theory and) Evidence," (with Vitezslav Babicky). May 2005. [Currently under revision]

"Willingness to Contribute When Incomes Are Earned: The Relative Importance of Reciprocity and Inequality Aversion," (with Vitezslav Babicky and Vilem Semerak). May 2005. [Currently under revision]

"E-learning: A Way to Solve the Human Capital Bootstrapping Problem in Transitional Economics in Central Europe?" (with Michal Kejak), September 2002.

"Making the Use of Deception Incentive Compatible: A Proposal," (with Ralph Hertwig), September 2002/May 2005/March 2007. [CERGE-EI discussion paper no. 2002 - 98] [Revise and Resubmit at Psychological Inquiry]

"Simple Rules for Smart Investing," (with Gerd Gigerenzer). June 2000. Book proposal.

"Understanding Bayes' Rule: Insights from Psychology," (with Ralph Hertwig), August 2000. [Currently under revision]

"Dutch vs. English Auctions: A Brief Classroom Demonstration," June 2000.

"Why Anomalies Cluster in Experimental Tests of One-shot and/or Finitely Repeated Games: Suggestive Evidence From Psychology and Neuroscience ." June 2000. [Currently under revision]

"Biases and Heuristics in Psychology and Economics," (with Ralph Hertwig), April 2000. Article proposal for Journal of Economic Literature (invited; for action letter and referee opinions see http://home.cerge_ei.cz/Ortmann/Proposals.html).

"Why A College is Like a Firm," (with Kaire Paalandi), October 2000 (February 1998).

"The Emergence of a For-profit Higher Education Sector: Recent Developments," October 2000

(August 1998). <http://www.people.virginia.edu/~nss7s/sloan/wp.html> <http://home.cerge.econ.cuni.cz/Ortmann/recentWingPaps.html>

"*Brand-name Inputs and Reputation Acquisition*," (with Steven N. Wiggins and Curtis R. Taylor), August 1998. Revise and resubmit to Economic Inquiry.

"*It's Not What You Play, It's Whom You Play: Experimental Evidence From Constant-Sum Games*," (with Jonathan Trend), November 1998. Revise and resubmit to International Journal of Game Theory.

"*Voluntary Contributions to a Public Good When Partial Contribution is a Dominant Strategy: A Re-examination*," (with Katie Hansberry and John Fitzgerald), June 1997.

"*Schumpeter's Assessment of Adam Smith and The Wealth of Nations: Why He Got It Wrong*," (with David Baranowski), December 2001.

"*Adam Smith's Reasoning Routines*," June 1997.

"*The Internal Organization of Colleges and Universities: A Game-Theoretic Approach*," (with Richard C. Squire), May 1998. [Revision of PONPO (Yale University) discussion paper #232 (1996)].

"*The Virtual Liberal Arts College*," (with Derek J. Benner), June 1997.

"*Essays on Quality Uncertainty, Information, and Institutional Choice*," Ph.D. Dissertation, Texas A & M University, 1991 (Committee: Steven N. Wiggins (Chair), Raymond C. Battalio, Michael R. Baye, Jay R. Barney).

"*Problems in Modelling Arms Race Phenomena Illustrated by a Simple Model with Complicated Dynamics*," Master's thesis, University of Georgia, 1987. (Committee: Donald C. Keenan (Chair), Martin Hillenbrand, Janet C. Hunt).

RESEARCH IN PROGRESS

"*Matching processes in the labor markets for economists and psychologists*," (with Peter M. Todd)

"*The Empirical Foundations of Behavioral Economics*," (with Ralph Hertwig).

"*The Empirical Foundations of Behavioral Finance*," (with Ralph Hertwig).

"*Experimental methods in psychology: A challenge for economists?*" (with Glenn Harrison and Ralph Hertwig).

"*Where Do Errors Come From?*" (with Glenn Harrison and Ondrej Rydval).

"*Further Tests of Multi-level Game Theory*," (with Kjell Hausken)

"*The Economics of Noisy Signals*."

"Incorporating Intangible Planning Variables in Simulation Models of Colleges and Universities." (Funded by Alfred P. Sloan Foundation).

"The Economics and Industrial Organization of E-learning - An Introduction." (Funded by the National Center for the Study of Privatization in Education at Teachers College/Columbia University.)

PRESENTATIONS

Numerous presentations at ASSA, EEA, ESA, ESA/Public Choice, FUR, GEW, SEAT, SCE, ARNOVA, and HES meetings (too numerous to list)

(Selected) invited presentations:

Center for Economic Studies, Munich, Germany, October 22, November 5 & 10 (lecture course)

University of Munich, Germany, October 27, 2009.

University of Melbourne, Australia, September 11, 2009.

Summer School on Bounded Rationality in Economics and Psychology, Berlin, Germany, July 2009.

Experimental workshop ("Experiments on decision making in social sciences") organized by CISEPS, Milano - Bicocca, June 19, 2009.

25. Hamburger Symposion zur Methodologie der Sozialpsychologie (Schwerpunktthema: Sozialpsychologie und Ökonomie), University of Hamburg, Hamburg, January 16 & 17, 2009.

Experimental workshop organized by University of Economics / Virtual Scientific Laboratories, Bratislava, October 9, 2008:
http://www.virtualsciencelab.org/en/open_lecture_series.php

Workshop Théories de la décision individuelle: Histoire et méthodes, La Sorbonne, Paris, September 1, 2008.

The Australian Business School, UNSW, Sydney, August 25, 2008.

ICP meeting, Berlin, Germany, July 20 - 25, 2008.

Expertenkolloquium "Mehr Schutz fuer Spender - Die Weiterentwicklung der DZI-Spenderberatung," Berlin, Germany, July 2, 2008.

University of Innsbruck, Austria, June 5, 2008.

Arne Ryde Workshop on Neuroeconomics, Lund, Sweden, May 22 & 23, 2008.

ICFO meeting, Berlin, Germany, May 17 - 19, 2008.

LUISS, Rome, March 26, 2008.
La Sorbonne, Paris, February 15, 2008.

International Max Planck Research School on Adapting Behavior in a Fundamentally Uncertain World, Jena, Germany, August 22, 2007.

University of Pittsburgh, USA, April 27, 2007.

Florida State University, Tallahassee, USA, April 20, 2007.

Harvard University, Cambridge, USA, April 17, 2007.

Laval University, Quebec, Canada, April 13, 2007.

Workshop Strategic Interaction Group, MPI for Economics, Jena, Germany, March 26, 2007.

University of Trento, Italy, March 22, 2007.

Ref Gov workshop, Paris, France, March 9 - 10, 2007.

University of Venice, Italy, February 26, 2007.

University of Perugia, Italy, February 8, 2007.

University of Central Florida, Orlando, USA, January 26, 2007.

Andrew Young School of Policy Studies, Georgia State University, Atlanta, USA, January 17 & 18 (two talks, Experimental Economics program and Nonprofit Studies program).

UCLA Anderson School of Management/DMEP Center Ben-Gurion University
International Conference on Affect, Motivation and Decision Making, Ein Boqueq, The Dead Sea, Israel,
Dec 12 - 15, 2006.

INSEAD, Fontainebleau, France, October 12, 2006.

SFB 649 workshop on Uncertainty, Risk and Regulation: The Behavioral Law and Economics Perspective, Berlin, Germany, June 2006.

Workshop on methodology in experimental economics, Trento, Italy, May 2006.

Coordination Success Conference in honor of Raymond C, Battalio, College Station, USA, March 31 - April 2, 2006.

FINEXE workshop, Joensuu, Finland, June 2005.

Ben Gurion University, Beer Shiva, Israel, April 2005.

University of Jena (Probevortrag), Germany, January 2005.

University of Siena, Italy, December 2004.

Wirtschaftsuniversitaet Wien (Probevortrag), Vienna, Austria, October 2004.

Summer School on Bounded Rationality in Economics and Psychology, Berlin, Germany, August 2004.

Schloss Ringberg conference of MPI centers from Berlin, Bonn, and Jena, Tegernsee, Germany, March 9, 2004.

University of Central Florida, Orlando, USA, November 2003.

University of Georgia, Athens, USA, November 2003.

Faculty of Social Sciences (Habilitation Talk), Prague, Czech Republic, October 2003.

CORE, Louvain-la-Neuve, Belgium, October 2003.

University of Trento, Italy, September 2003.

Summer School on Bounded Rationality in Economics and Psychology, Berlin, Germany, August 2003.

NCSPE conference, Teachers College, Columbia University, New York, USA, May 2003.

Center for Decision Sciences, Columbia University, New York, USA, April 2003.

University of Nottingham, England, November 2002.

University College London, England, November 2002.

Summer School on Bounded Rationality in Economics and Psychology, Berlin, Germany, August 2002.

Summer School on Bounded Rationality in Economics and Psychology, Berlin, August 2001.

University St. Gallen, Switzerland, November 2000.

AERA meetings, New Orleans, USA, April 2000.

Volkswirtschaftliches Forschungsseminar Universitaet & ETH Zuerich, Zuerich, Switzerland,
December 1999.

Curry School of Education/University of Virginia Workshop on For-profit Higher Education, Charlottesville, November 1999.

University of Jena (Probevortrag), Jena, Germany, November 1999.

Max Planck Institute for Human Development, Berlin, Germany, January 1999.

SSRC Program in Higher Education, New York, USA, April 1998.

University of Trento, Italy, June 1997.

"Cognition, Rationality, and Institutions" Conference, Jena, Germany, March 1997.

1995 *Voluntas* Symposium, Program on Non-profit Organizations (Yale University), New Haven, USA, November 1995.

Program on Non-profit Organizations (Yale University), New Haven, USA, April 1995.

University of Pittsburgh, USA, October 1994.

Annual Conference on Industrial Economics, Wissenschaftszentrum, Berlin, Germany, August 1994.

ISA World Congress, Bielefeld, Germany, July 1994.

Kress Seminar at Harvard University, Cambridge, USA, April 94.

University of Bonn (Sonderforschungsbereich 303), Bonn, Germany, May 1993.

CentER, Tilburg, Netherlands, May 1993.

Vienna Institute for Advanced Studies, Vienna, Austria, May 1993.

Arms Control Symposium (sponsored by the Volkswagen Foundation), Bad Homburg, Germany, November 1987.

OTHER PROFESSIONAL ACTIVITIES

Member of the editorial board of the Journal of Economic Psychology (since Fall 2001); book review editor (since January 2004); associate editor (since February 2007)

Member of the editorial board of the AUCO Czech Economic Review (since February 2008)

Referee for National Science Foundation (Economics, DRMS) 1992-1996, 2001-2003, 2005-2007 European Science Foundation 2006-2008, and other foundations and organizations such as the Volkswagen Foundation, US - Israel Binational Science Foundation, US - Germany Binational Science Foundation, Austrian Science Fund, the Nuffield Foundation, the Global Development Network, the (US) Social Sciences And Research Council, the Canadian Humanities and Social Sciences Research Council, the Grant Agency of the Czech Republic, the grant agencies of the Charles University and the Academy of Sciences of the Czech Republic, and publishers such as the University of Chicago Press, Cambridge University Press, and Edward Elgar.

Referee for American Economic Review (13), American Economic Journal: Microeconomics, Journal of Economic Literature, European Economic Review,

Economic Journal, Management Science, Journal of Public Economics, International Journal of Game Theory (4), International Game Theory Review, Games & Economic Behavior (7), Theory and Decision (2), Economic Theory, Journal of Economic Dynamics & Control, Computational Economics, Evolutionary Economics, Review of Finance (2), The B.E. Journal of Economic Analysis & Policy, History of Political Economy (3), Journal of Economic Behavior and Organization (10), Organizational Behavior and Human Decision Processes, International Journal of Industrial Organization, Journal of Institutional and Theoretical Economics, Academy of Management Review, Nonprofit and Voluntary Sector Quarterly (7), Nonprofit Management & Leadership, Voluntas, Journal of Economic Education (5), Journal of Economic Education Online, Education Economics, Cahiers de Psychologie Cognitive, Cognitive Science Conference, Cognition and Emotion (2), Psychological Science (2), Psychonomic Bulletin & Review, Psychology, Public Policy, and Law, Experimental Economics (10), Research in Experimental Economics, Journal of Economic Psychology (35+), Journal of Behavioral Decision Making (4), and Current Anthropology (2).

Chair of the Faculty Meeting at CERGE-EI, September 2004 - August 2005.

Deputy chair of the Scientific Council of the Economics Institute of the Czech Academy of Sciences 2002 - 2006.

Chair of the Board (formerly, Scientific Council) of the Economics Institute of the Czech Academy of Sciences 2007 - 2009 (resigned).

Member of the Executive and Supervisory Committee of CERGE-EI 2005 - 2009 (resigned).

Member dissertation committee (in temporal order):

Stepan Cabelka, Michal Kunin (local chair), Tomas Kadlec, Bruno Wertlen (chair), Vitezslav Babicky (chair), Pavlo Blavatsky (chair), Petra Brhlikova (chair), Michal Ostatnicky (co-chair), Ondrej Rydval (chair), Dmitri Ryvkin (chair), Katarina Svitkova (chair), Jakub Steiner (local chair), Silvester van Koten (chair), Tomas Konecny, Marian Krajc (chair), Michal Mravec (chair), Jana Krajcova [formerly: Richmanova] (chair), Katarina Kalovcova (chair), Jan Myslivecek (chair), Oksana Tokarchuk (Trento), Stefania Bortoletti (Trento, co-chair), Natalia Shestakova, Vojta Mravec (IES, Prague, supervisor Bachelor thesis). All students at CERGE-EI students unless indicated otherwise.

- Wertlen, *"Essays on Competition and Regulation in Telecommunications"* (5/31/2004, -> Czech Telekom)
- Kunin, *"Essays in Applied Microeconomics"* (6/7/2004, offer from Max-Planck Institute for Economics)
- Blavatsky, *"Essays on Cumulative Prospect Theory, Individuals' Preference for Most Probable Winner, and the Design of Olympic Prizes"* (1/21/2005, -> post-doc University of Zuerich, 7/1/2009 Professor University of Innsbruck)
- Ryvkin, *"Essays on Tournament Design"* (6/2/2006, -> tenure track Florida State University)
- Steiner, *"Essays on Coordination Problems"* (6/29/2006, -> tenure track University of Edinburgh, 9/1/2009 tenure track Northwestern University)

- Brhlikova, “*Essays on Competition and Entrepreneurial Choice between Nonprofit and For-profit Firms*“ (2/2/2007, -> post-doc University of Edinburgh)
- Svitkova, “*Essays on Philanthropy*“ (6/8/2007 -> head of MBA program Anglo-American College in Prague)
- Rydval, “*The Impact of Financial Incentives on Task Performance: The Role of Cognitive Abilities and Intrinsic Motivation*“ (6/8/2007 -> Strategic Interaction Group, Max-Planck Institute for Economics)
- Van Koten, “*Essays on the unbundling of electricity networks in the EU and the USA: Theory and Empirics*” (6/4/2009, -> post-doc EUI Florence [to be confirmed])
- Myslivecek, “*Essays on quality assurance mechanisms*” (6/4/2009, -> Boston Consulting Group)
- Krajc, “*Overconfidence in Business, Economics, Finance, and Psychology: How much of a problem is it?*“ (6/4/2009, -> Czech National Bank)
- Krajcova (Richmanova), “*Anti-corruption Mechanisms in Economic Models of Corruption: Theory and Experiments*“ (12/17/2009, -> Ceska Sporitelna)
- Bortolotti, “*Incentives, Group Pride, and Real Effort in the Weak-Link Game: An Experimental Analysis*” (April or May 2010)
- Babicky, “*Essays on ...*“ (?/?/20??, -> Czech National Bank)

External reviewer for dissertations of Oksana Tokarchuk (CIFREM, University of Trento, November 2008) and Julie Chytilová (IES, Charles University, December 2008)

Hiring chair, CERGE-EI, academic years 2000-1, 2001-2, 2007-8, member hiring committee academic year 2005-6, 2008-9.

Seminar series organizer, CERGE-EI, academic years 2001 - 2, 2002 - 3, 2005 - 6.

Member of numerous College and departmental committees at Bowdoin College (e.g., Strategic Task Force, Faculty Research Committee, Institutional Review Board) and CERGE-EI (e.g., Scientific Council, Admissions Committee, Committee for Graduate Studies, Attestation Committee, Junior Researcher Selection Committee, Mobility Selection Committee, etc.)

Faculty and member of organizational committee of Berlin Summer Institutes 2001 - 2004

on Bounded Rationality in Psychology and Economics, August 2001, August 2002, August 2003, August 2004.

Consultant to Transparency International Czech Republic (on mechanism design issues in

matters of public procurement and certification) www.virtual-u.org www.virtual-u.org

GRANTS AND HONORS

Principal Academic Co-Investigator (one of four), SANCO/2009/B1/011, “Consumer Decision-Making in Retail Investment Services: A Behavioural Economics Perspective” (December 2009)

Peer Reviewer, Department of Climate Change grant for the laboratory testing of permit auction design (Pitt& Sherry, in association with University of New South Wales)

CES fellow October 20 - December 20, 2009

"FP6 Integrated Project REFGOV," with Sergey Slobodyan, (5 years - about Euro 38,000)

"Designing and Testing Incentive-compatible and Effective Anti-Corruption Measures," with Lubomir Lizal, Grant Agency of the Czech Republic (3 years - about \$13,500)

"Designing and Testing Incentive-compatible and Effective Anti-Corruption Measures," with Lubomir Lizal, CERGE-EI/Global Development Network (WorldBank) research competition grant 2003 (\$12,320)

Invitation to join Society of Industry Leaders/Vista Research, a Standard & Poor's Company

World Bank Junior Faculty Research Fellowship (teaching load reduction; \$1,000)

"E-learning: A Way to Solve the Human Capital Mismatch Problem in Transitional Economics in Central Europe? A theoretical and computational study," (with Michal Kejak) CERGE-EI/Global Development Network (WorldBank) research competition grant 2001 (\$19,580)

"Incorporating Intangible Planning Variables in Simulation Models of Colleges and Universities." Alfred P. Sloan Foundation research grant 1998-1999 (\$46,575).

"Capital Romance: Why Wall Street Fell in Love with Higher Education." Alfred P. Sloan Foundation research grant 1999 (\$10,000):

"Career Development Plan" National Science Foundation CAREER grant 1995-1999 (\$28,500).

"Ruf" [call] by the Friedrich-Schiller-University, Jena, Germany, to become the "W3 Professor fuer Empirische und Experimentelle Wirtschaftsforschung" [professor for empirical and experimental economic research]; offer rejected in August 2005.

Selected Boston Consulting Group professor at CERGE-EI for the academic year 2007 - 2009

Appointed Citicorp professor at CERGE-EI for the academic years 2002 - 3.

Appointed Bank Austria professor at CERGE-EI for the academic year 2000 - 1.

Numerous invitations/short research visits to the Center for Adaptive Behavior and Cognition at the Max-Planck Institut fuer Bildungsforschung (Bonn) und the Strategic Interaction Group of the Max-Planck Institut fuer Erforschung wirtschaftlicher Systeme (Jena), 2000 - present

Invitation to Fall Workshop of the SSRC Program in Higher Education at the Center for Advanced Study in the Behavioral Sciences in Palo Alto (December 1997)
Invitation to Spring Workshop of the SSRC Program in Higher Education in New York (April 1998)
Invitation to Winter Workshop of the SSRC Program in Higher Education in New York (February 1999)
Invitation to NSF CAREER Program P.I. Meeting in Washington (January 1999)
Invitation to Workshop in Nonprofit Economics of Indiana University Center on Philanthropy in Indianapolis (June 1999)
Invitation to Curry School of Education Workshop on For-profit Higher Education in Charlottesville (November 1999)

Research Fellowship Center for Economic Research, Tilbury University, the Netherlands (July 1994)
Research Fellowship Sonderforschungsbereich 303, University of Bonn, Germany (June/July 1994)
Research Fellowship Center for Adaptive Behavior and Cognition, Max-Planck Institute for Psychological Research, Munich (January 1996 and academic year 1996-97)
Research Fellowship Center for Adaptive Behavior and Cognition, Max-Planck Institute for Human Development, Berlin (January 1998 and academic year 1999-2000)
Research Fellowship Sonderforschungsbereich 514, University of Mannheim, Germany (March 1999)

Bowdoin College Faculty Research (October 1991, April 1992, February 1993, April 1994, April 1995, April 1996, April 1997, April 1998), Faculty Development (February 1992), and Course Development (February 1992, February 1994) grants
Surdna Research Fellowships 1992/93 (Stephen J. Meardon)
Surdna Research Fellowships 1993/94 (Derek J. Benner)
Surdna Research Fellowships 1994/95 (Akiba F.M. Scroggins, Lisa Tichy)
Surdna Research Fellowships 1996 (Kathleen M. Hansberry, Palash Misra)
Surdna Research Fellowship 1996/97 (Tim Fitzgerald), joint with A. Myrick Freeman
Surdna Research Fellowship 1998/99 (Robert H. Craft)
Travel grant from Deutsche Forschungsgesellschaft (December 1996)
Travel grants from Max Planck Gesellschaft (January 1996, January 1998, March 2000, June 2000)

Scholarships for studies at the University of Georgia (1981-1982, 1983-1984, 1987)

PROFESSIONAL AFFILIATIONS

American Economic Association, European Economic Association, History of Economics Society, Adam Smith Society, Economic Science Association, Gesellschaft fuer Experimentelle Wirtschaftsforschung.

OTHER

I am a citizen of Germany; I am also a permanent resident of Australia. (I was a permanent resident of the USA from 1989 through 2009.)

REFERENCES

Available upon request