

HUMAN

CAPITAL

18 The life-cycle human capital model

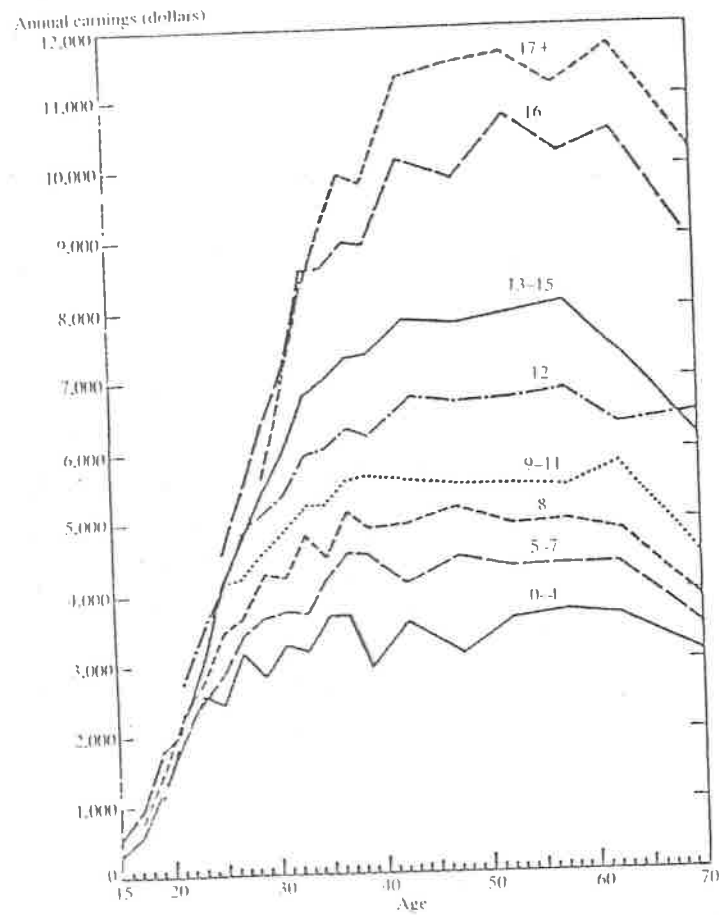


Figure 2.2 Age-earnings profiles of white non-farm men by schooling level, 1959. Source: Mincer, 1974, 66

The human capital model

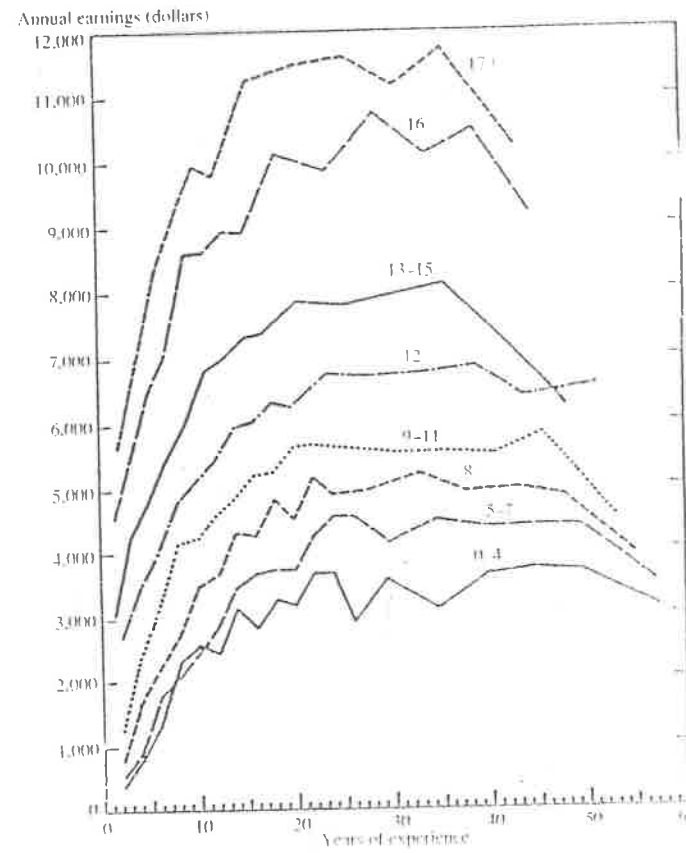


Figure 2.3 Experience-earnings profiles for white non-farm men by schooling level, 1959. Source: Mincer, 1974, 67

In figure 2.3 the two earnings patterns alluded to earlier are eminently clear: (1) earnings rise with age at a diminishing rate and (2) earnings profiles are

INVESTMENT IN HUMAN CAPITAL

- Assumptions:
 - investment into oneself one can increase own productivity
 - investment is also giving up of current earning

• CONTENT: simple examples

simple degree screening educational exam

CASE

$$-C_0 + \sum_{i=1}^n \alpha^i Y_i > 0$$

if $r_i = r; Y_i = Y$

$$-C_0 + Y \sum \alpha^i = -C_0 + \frac{Y}{r} (1 - \alpha^n)$$

$C_0 \dots$ current investment cost

$Y_1 \dots Y_n$ generated income

$$\alpha_i = \frac{1}{1+r_i}$$

finite income stream \rightarrow see next page \rightarrow

$\frac{Y}{r} (1 - \alpha^n) > C_0$

critterium for investment

using IRR - internal Rate of Return approach

$$\frac{Y}{\rho} \left(1 - \frac{1}{(1+\rho)^n} \right) = C_0$$

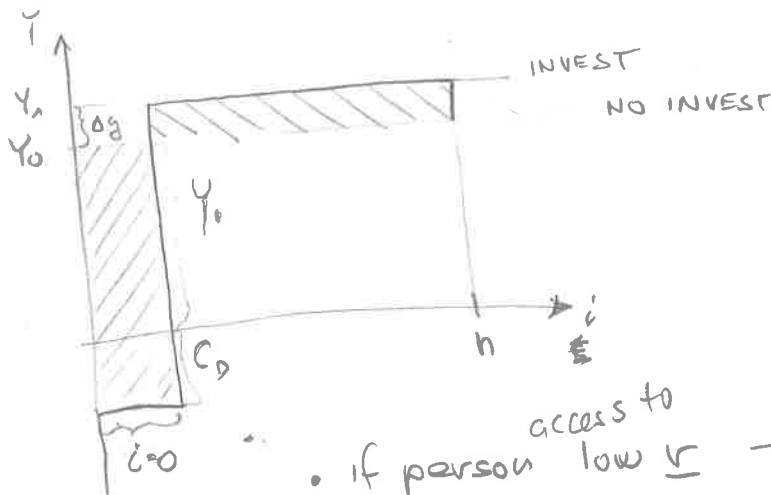
\rightarrow find ρ^* and see if $\rho > r$
 \rightarrow advantageous investment

CASE

$$Y_i = \bar{w} E_i \bar{H} \quad ; \quad \Delta Y = Y_1 - Y_0 = \bar{w} \bar{H} \Delta E$$

$$C_0 = C_D + Y_0$$

$H = \bar{H}$... hours worked
 E - human capital
 $w = \bar{w}$ rental value of $k = wage$
 C_0 - cost $\begin{cases} \text{direct} \\ \text{forgone income} \end{cases}$



$\frac{\Delta Y}{r} (1 - \alpha^n) > Y_0 + C_D$

- if person ^{access to} low $r \rightarrow \frac{\Delta Y}{r} \uparrow \rightarrow$ invest more
- the longer $n \rightarrow$ invest more
- invest early in career
- C_D - case of taxes
- returns to society from individual investment
- child labor

A note on geometric series

NOTE

$$S_n = 1 + q + \dots + q^n \quad \#2$$

$$(S_{n+1} = 1 + q + \dots + q^n + q^{n+1})$$

$$qS_n = \underbrace{q + q^2 + \dots + q^n + q^{n+1}}$$

$$= S_n - 1 + q^{n+1}$$

$$S_n = \frac{1 - q^{n+1}}{1 - q}$$

$$q = \frac{1}{1+r}$$

$$S_n = \frac{1 - \left(\frac{1}{1+r}\right)^{n+1}}{1 - \frac{1}{1+r}}$$

$$= \frac{1 - \left(\frac{1}{1+r}\right)^{n+1}}{\frac{1+r-1}{1+r}} = \frac{1}{r} \left[(1+r) - \frac{1}{(1+r)^n} \right]$$

#1

$$S_n = q + q^2 + \dots + q^n = ?$$

$$q = \frac{1}{1+r}$$

$$(S_{n+1} = \dots + q^n + q^{n+1})$$

$$qS_n = \underbrace{q^2 + \dots + q^n + q^{n+1}}$$

$$= S_n - q + q^{n+1}$$

$$S_n = \frac{q - q^{n+1}}{1 - q} = \left| q = \frac{1}{1+r} \right| = \frac{\frac{1}{1+r} - \left(\frac{1}{1+r}\right)^{n+1}}{\frac{r}{1+r}} = \frac{1}{r} \left[1 - \left(\frac{1}{1+r}\right)^n \right]$$

|||

$$\frac{1}{r} [1 - q^n]$$

Or: using #1 & #2:

$$S_n = 1 + q + \dots + q^n = \frac{1}{r} \left[(1+r) - \frac{1}{(1+r)^n} \right] \Rightarrow$$

$$\Rightarrow S_n - 1 = \frac{1}{r} \left[(1+r) - \frac{1}{(1+r)^n} \right] - 1 = \dots = \frac{1}{r} \left[1 - \left(\frac{1}{1+r}\right)^n \right]$$

Original idea of HC model - Mincer

↓ E_t

- At any period of life, t , decision on how to allocate a unit of time (day, year)

$0 < \phi_t < 1$; if $1 - k_t \sim$ share devoted to work $\Rightarrow Y_t = E_t (1 - k_t)$ ^{$w=1$}

k_t ————— to studies =

forgone earnings (costs)

$$C_t = k_t E_t$$

increase in HC in the future

$$E_{t+1} = E_t + r C_t$$

$r > 0 \sim$ return

$$\Delta E_t = r C_t$$

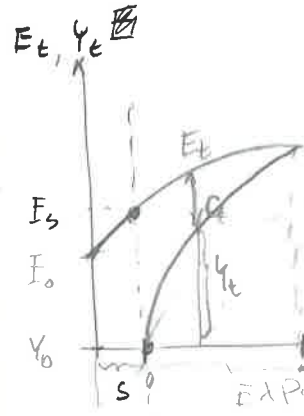
$$\Delta E_t / C_t = r$$

Questions:

- shape of life-cycle profile of Y_t, E_t, C_t ?
- decision driving k_t ?
- shape of profile during formal schooling?
- decision driving optimal schooling?
- testable predictions?

MODEL

Jacob Mincer & Becker - general investment ^{assumption} DISCRETE
 - investment not observable, only $Y_t = wE_t - C_t$ ^{INVESTMENT} ^{||} ^{foregone earnings}



① $E_t = E_{t-1} + r C_{t-1}$

E... Earnings capacity = HC
 C... investment in HC
 Y... earnings

recursively $\rightarrow (E_{t-2} + r C_{t-2}) + r C_{t-1}$
 $= E_s + r \sum_{\tau=1}^{t-1} C_\tau$ \rightarrow not observed

② $Y_t = E_t - C_t = E_s + r \sum_{\tau=1}^{t-1} C_\tau - C_t$

③ $\frac{\Delta E_t}{\Delta t} = r C_{t-1}$ \rightarrow if $\delta=0 \rightarrow E$ increasing

④ $\frac{\Delta Y_t}{\Delta t} = \frac{\Delta E_t}{\Delta t} - \frac{\Delta C_t}{\Delta t}$ \rightarrow steeper than E_t

ASSUMPTION I:
 $C_t = f(?)$

$C_t = C_0 (1 - \frac{t}{T}) \Rightarrow \frac{dE_t}{dt} = r C_t \Rightarrow dE_t = r C_t dt$
 $E_t = E_s + r \int_0^t C_0 (1 - \frac{\tau}{T}) d\tau = \int dE_t = \int r C_0 (1 - \frac{\tau}{T}) d\tau$

$= E_s + r C_0 [E - \frac{t^2}{2T}]$

$= E_s + r C_0 t - r C_0 \frac{t^2}{2T}$ we do not know E_t

$Y_t = E_t - C_t = E_s + r C_0 t - r C_0 \frac{t^2}{2T} - C_0 (1 - \frac{t}{T})$

$= (E_s - C_0) + C_0 (r + \frac{1}{T}) t - r C_0 \frac{t^2}{2T}$

slope at $t=0$:

$\frac{\partial Y_t}{\partial t} \Big|_{t=0} = C_0 (r + \frac{1}{T}) + 0$

but we observe in data

\rightarrow modify our model \rightarrow %



OTHER WAY - (CONTINUOUS CASE)

assume rate of investment declining over time

Instead of we write

$$E_t = E_{t-1} + r C_{t-1}$$

$$\frac{C_t}{E_t} = k_0 \left(1 - \frac{t}{T}\right) = k_t$$

$$\frac{dE_t}{dt} = r C_t = r E_t k_0 \left(1 - \frac{t}{T}\right)$$

$$Y_t = E_t - C_t = E_t \left[1 - k_0 \left(1 - \frac{t}{T}\right)\right]$$

$$\frac{dE_t}{E_t} = r k_0 dt \quad //$$

$$\ln Y_t = \ln E_t - k_0 \left(1 - \frac{t}{T}\right)$$

$$\int \frac{dE_t}{E_t} = \int r k_0 dt + \text{const}_0$$

$$\ln E_t = r k_0 \left[t - \frac{t^2}{2T}\right] + \text{const}_0 \quad | \quad t=0 \cdot \ln E_0 = \text{const}_0$$

$$\ln Y_t = r k_0 \left[t - \frac{t^2}{2T}\right] - k_0 \left(1 - \frac{t}{T}\right) + \ln E_0$$

during schooling: the same investment equation but simple

$$E_t = E_{t-1} + r E_{t-1}$$

$$\frac{dE_t}{dt} = r E_{t-1}$$

$$\int \frac{dE_t}{E_t} = r \int 1 dt + \text{const} \quad Y_s \geq 0$$

$$\ln E_t = tr + \text{const}_0 \cdot E_0$$

$$\ln E_s = rS + \ln E_0 \quad / \quad \text{for } t = S \sim \text{school years}$$

Altogether

$$\ln Y_t = (\ln E_0 - k_0) + (r k_0 + k_0) t + r k_0 \frac{t^2}{2T} + rS$$

$$\ln Y_t = \alpha + \beta_1 \text{EXP} + \beta_2 \text{EXP}^2 + \gamma \text{EDU}$$

see pictures

ASSUMPTION II

$$k_t \equiv \frac{C_t}{E_t} = k_0 \left(1 - \frac{t}{T}\right) \rightarrow \text{rate of investment declines over time}$$

discrete world

Solution

$$E_t = E_{t-1} + r C_{t-1} = E_s + r \sum_{\tau=1}^{t-1} C_\tau$$

$$Y_t = E_t - C_t = E_s + r \sum_{\tau=1}^{t-1} C_\tau - C_t$$

$$E_t = E_{t-1} (1 + r k_{t-1}) = E_s \prod_{z=1}^{t-1} (1 + r k_z)$$

$$\ln E_t = \ln E_s + \sum \ln(1 + r k_z)$$

$$\approx \ln E_s + r \sum k_z = \ln E_s + r \int_0^t k_0 \left(1 - \frac{\tau}{T}\right) d\tau$$

$$\approx \ln \bar{E}_s + r k_0 \left[t - \frac{t^2}{2T} \right] \quad \text{concave shape}$$

We do not know E_t !

$$Y_t = E_t (1 - k_t)$$

$$\leftarrow Y_t = E_t - C_t$$

$$\ln Y_t = \ln E_t + \ln(1 - k_t) = \ln E_t - k_t$$

$$\ln Y_t = \ln E_s + r k_0 \left[t - \frac{t^2}{2T} \right] - k_0 \left(1 - \frac{t}{T}\right)$$

$$\ln \bar{E}_s = \ln E_0 + r \sum_{\tau=1}^S k_\tau = \ln E_0 + r S$$

$$\ln Y_t = \underbrace{(\ln E_s - k_0)}_{\text{const}} + \left(r + \frac{1}{T}\right) k_0 t - r k_0 \frac{t^2}{2T}$$

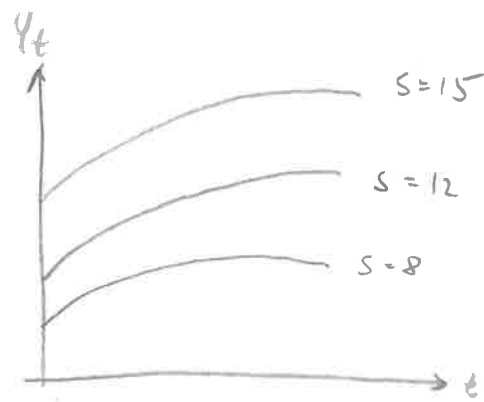
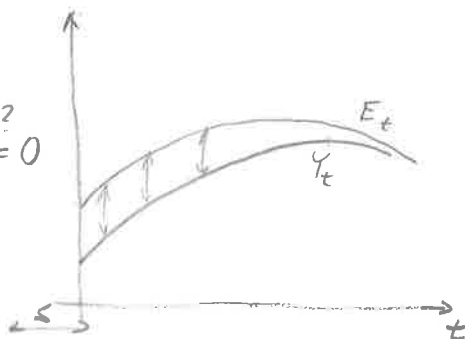
$$\ln Y_t = \ln E_0 + r S + (\beta_1) t + (\beta_2) t^2$$

JACOB MINCER

$$\frac{\partial \ln Y_t}{\partial S} = r$$

$$\frac{\partial \ln Y_t}{\partial t} = \beta_1 + 2\beta_2 t \stackrel{?}{=} 0$$

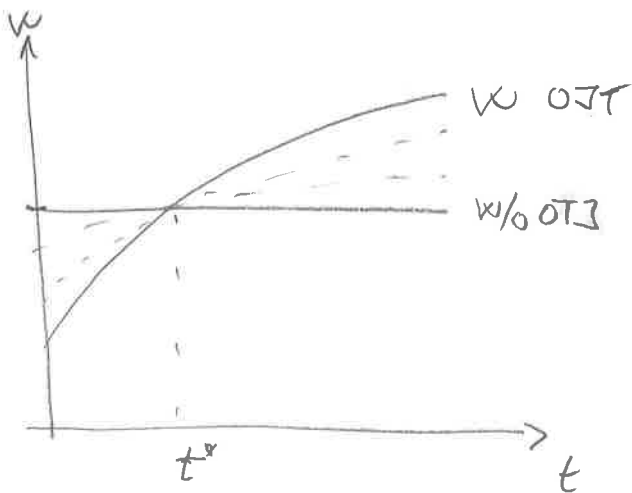
$$\frac{\partial \ln Y_t}{\partial t} \Big|_{t=0} = \beta_1$$



Sample of Mincer regression coefficients

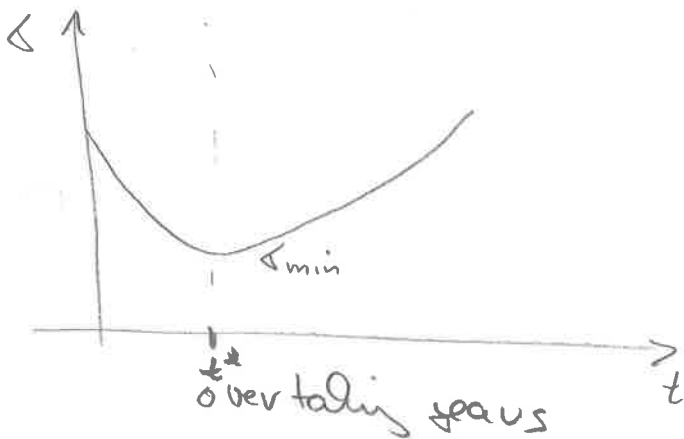
	Coefficient on EXP	100*Coefficient on EXP2	Years of maximum returns from experience	Average years of schooling 1995	Coefficient on EDU	Period
Argentina	0.052	-0.07	37.1	0	0.11	1989
Austria	0.039	-0.067	29.1	11.9	0.04	1987
Bolivia	0.046	-0.06	38.3	0	0.07	1989
Brazil	0.073	-0.1	36.5	5.3	0.15	1989
Britain	0.091	-0.15	30.3	12.1	0.10	1972
Canada	0.025	-0.046	27.2	13.2	0.04	1981
Chile	0.048	-0.05	48.0	0	0.12	1989
China	0.019	0	n.a.	0	0.05	1985
Colombia	0.059	-0.06	49.2	0	0.15	1989
Czech R.	0.021	-0.04	26.3	12.5	0.03	Men, 1989
Czech R.	0.021	-0.04	26.3	12.5	0.07	Men, 1996
Czech R.	0.028	-0.059	23.7	0	0.04	1988
Czech R.	0.032	-0.063	25.4	0	0.09	1996
Denmark	0.033	-0.057	28.9	12.4	0.05	1990
Ecuador	0.054	-0.08	33.8	0	0.10	1987
Greece	0.039	-0.088	22.2	10.9	0.03	1985
Guatemala	0.044	-0.06	36.7	0	0.14	1989
Hungary	0.034	-0.059	28.8	11.3	0.04	1987
India	0.041	-0.05	41.0	0	0.06	1981
Indonesia	0.094	-0.1	47.0	0	0.17	1981
Ireland	0.061	-0.1	30.5	10.8	0.08	1987
Israel	0.029	-0.046	31.5	0	0.06	1979
Italy	0.01	-0.027	18.5	10	0.03	1987
Kenya	0.044	-0.2	11.0	0	0.09	1980
South Korea	0.082	-0.14	29.3	0	0.11	1986
Malaysia	0.013	-0.004	162.5	0	0.09	1979
Mexico	0.084	-0.1	42.0	0	0.14	1984
Netherlands	0.035	-0.049	35.7	12.7	0.07	1983
Pakistan	0.106	-0.06	88.3	0	0.10	1979
Poland	0.021	-0.036	29.2	11.1	0.02	1986
Portugal	0.025	-0.04	31.3	10	0.09	1985
Singapore	0.062	-0.1	31.0	0	0.11	1974
Spain	0.049	-0.06	40.8	11.2	0.13	1990
Sweden	0.049	0	n.a.	12.1	0.03	1981
Switzerland	0.056	-0.069	40.6	12.6	0.07	1987
Thailand	0.071	-0.088	40.3	0	0.09	1971
USA	0.032	-0.048	33.3	13.5	0.09	1989
West Germany	0.045	-0.077	29.2	13.4	0.08	1988
AVERAGE	0.049	-0.069	42.9	11.6	0.09	-

OVERTAKING YEARS



max correl. of (w, s) at t^*

OJT on-the-job training



$$\ln Y = s * r \Rightarrow Y = e^{s * r} \rightarrow \frac{dY}{ds} = r e^{sr} \leftarrow \text{grows with } s$$

$$\frac{d \ln Y}{ds} = r$$

$$\rightarrow \frac{\% \Delta Y}{Y} = \frac{dY}{Y} = \frac{r e^{sr}}{e^{sr}} = r$$

$$\frac{dY}{ds} \frac{1}{Y} = r$$

$$\boxed{\frac{\Delta \% Y}{\Delta s} = r}$$

• DEPRECIATION

$$\frac{dE_t}{dt} = r C_t - \rho E_t$$

$$= r k_0 \left(1 - \frac{t}{T}\right) E_t - \rho E_t = \left[r k_0 \left(1 - \frac{t}{T}\right) - \rho \right] E_t$$

$$\frac{dE_t}{E_t} = \dots$$

$$\ln E_t = \ln E_s + r k_0 \left(t - \frac{t^2}{2T}\right) - \rho t$$

$$= \ln E_s + t [r k_0 - \rho] - t^2 \frac{r k_0}{2T}$$

$$Y_t = E_t (1 - \delta_t)$$

$$\ln Y_t = \ln E_t + \ln(1 - \delta_t) \approx \ln E_t - \delta_t$$

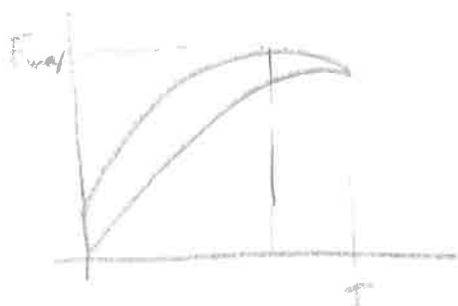
$$= \ln E_s + t [r k_0 - \rho] - t^2 \frac{r k_0}{2T} - \frac{k_0}{T} \left(1 - \frac{t}{T}\right)$$

$$= \underbrace{[\ln E_s - k_0]}_{\text{const}} + \underbrace{t k_0 \left[r + \frac{1}{T} - \frac{\rho}{k_0} \right]}_{\substack{\beta_1 \\ \text{new term} \\ \text{smaller than if } \rho=0}} - \underbrace{t^2 \frac{r k_0}{2T}}_{\beta_2}$$

$\Rightarrow t^*(E = E_{\max})$ is smaller

$$\frac{\partial \ln Y}{\partial t} = \beta_1 + 2\beta_2 t^* = 0$$

$$t^* = \frac{\beta_1}{2\beta_2} \rightarrow t^* \text{ smaller}$$



Maximum of E_t & Y_t

$$\ln E_t = r k_0 \left[t - \frac{t^2}{2T} \right] + \dots \text{const}$$

$$\frac{\partial \ln E_t}{\partial t} = r k_0 \left[1 - \frac{2t^*}{2T} \right] \stackrel{!}{=} 0 \rightarrow \boxed{t^* = T}$$

$$\ln Y_t = r k_0 \left[t - \frac{t^2}{2T} \right] - k_0 \left(1 - \frac{t}{T} \right)$$

$$\frac{\partial \ln Y_t}{\partial t} = \cancel{r k_0} \left[1 - \frac{2t^{**}}{2T} \right] + \cancel{k_0} / T \stackrel{!}{=} 0 \quad | * T$$

$$\boxed{\begin{aligned} t^{**} &= \frac{1}{r} + T ; \text{ if } r \approx .07 \\ &= 14.2 + T > T \end{aligned}}$$

Gender wage gap formation

