

# Mixed Strategies

## Lecture 3

# Revision

- **Nash equilibrium (NE)**

- A **NE** is an action profile  $\mathbf{a}^*$  with the property that no player  $i$  can do better by choosing an action different from  $\mathbf{a}_i^*$ , given that every other player  $j$  adheres to  $\mathbf{a}_j^*$

- **Best response** - set of actions  $B_i(\mathbf{a}_{-i})$  that gives the player the highest possible payoff given the other players' actions  $\mathbf{a}_{-i}$

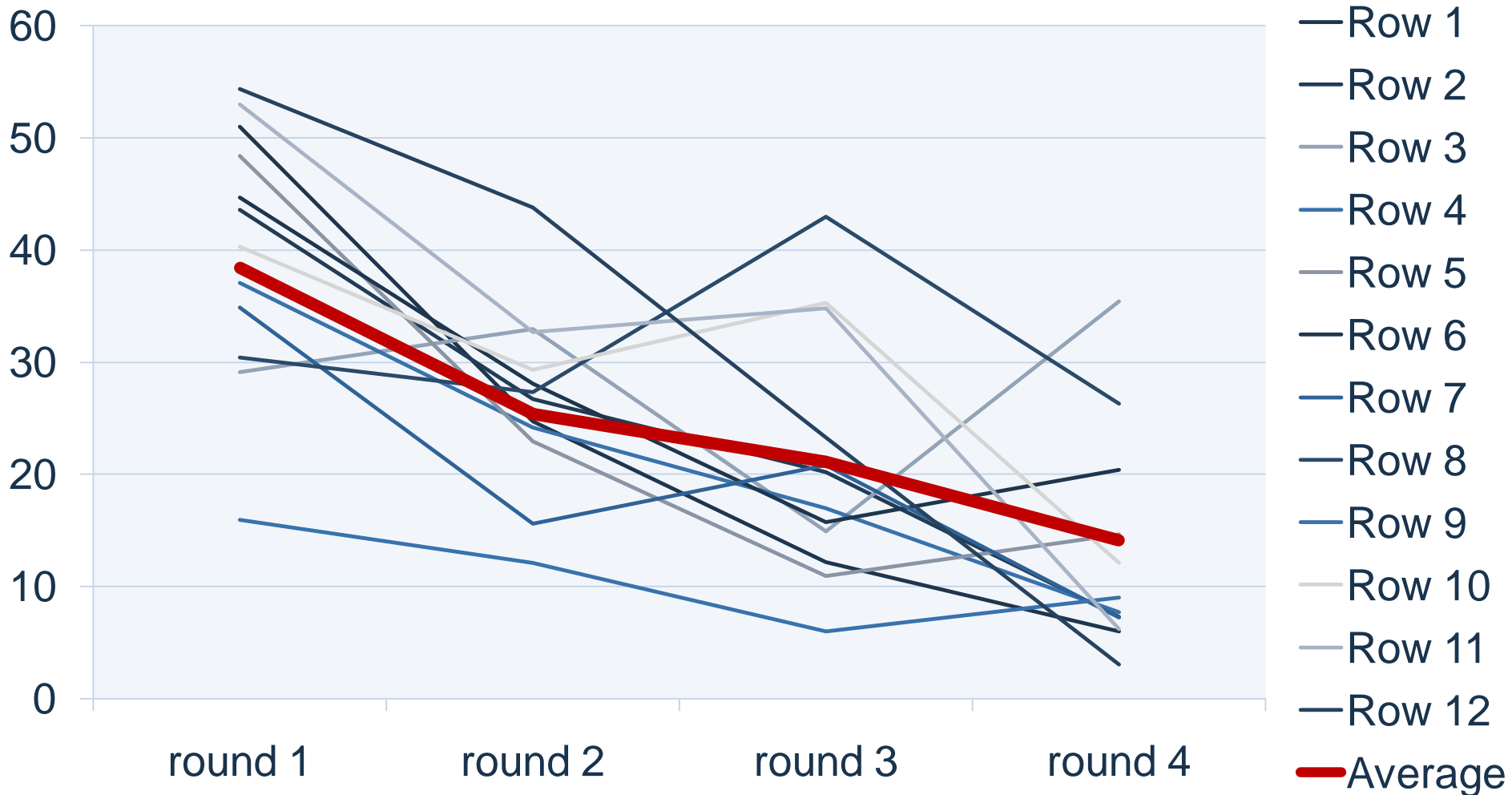
- The action profile  $\mathbf{a}^*$  is a Nash equilibrium if and only if every player's action is a best response to the other players' actions

# Revision – Experiment

- You should choose a number in the interval  $[0-100]$ . You are allowed to choose 0 and 100. The winning number is the number closest to  $2/3$  of the average of all the numbers chosen by your group
- **Iterative elimination of strictly dominated actions**
  - Choosing number higher than 66 is dominated (100 is strictly dominated, the others weakly)
  - If all players know that nobody will play above 66 then in next step number higher than 44 is dominated...
  - Following this way of thinking everybody should play 0
- **NE**
  - If players are experienced with their typical opponents they should all play 0 – the only NE in the game

# Revision – Experiment

experience X perfect rationality



# Mixed strategies

- Each player may chose not only one of his actions but also strategy in which she assigns probability to each of her actions:
  - 2 players, P1 actions: left, right  
P2 actions: left, middle, right
  - 6 action profiles: (L,L), (L,M), (L,R), (R,L), (R,M), (R,R)
  - Both players may not only choose one of their actions but also mixed strategy – assign probability to every action:
  - P1 plays left with probability  $\frac{1}{2}$  and right with  $\frac{1}{2}$
  - P2 plays left with probability  $\frac{1}{4}$ , middle with  $\frac{1}{4}$  and right with  $\frac{1}{2}$
  - **PROBABILITIES HAVE TO SUM TO 1!!**

# Mixed strategies

- Each player may choose not only one of his actions but also strategy in which she assigns probability to each of her actions:
- **Mixed strategy** - player assigns probabilities  $p_1, p_2, \dots, p_N$  to all of her actions and she is playing her actions randomly according to these probabilities
  - May model also population of several types of players who are playing different actions and players are drawn randomly from the population
- **Pure strategy** – player assigns probability 1 to one of her actions
  - PROBABILITIES HAVE TO SUM TO 1!!

# Mixed strategies – preferences

- if P2 is playing mixed strategy then P1 have to decide whether she prefers
- $\frac{1}{4} (L,L) + \frac{1}{4} (L,M) + \frac{1}{2} (L,R)$  when she is playing L
- or  $\frac{1}{4} (R,L) + \frac{1}{4} (R,M) + \frac{1}{2} (R,R)$  when she is playing R
- or  $p(\frac{1}{4} (L,L) + \frac{1}{4} (L,M) + \frac{1}{2} (L,R)) +$
- $+ (1-p)(\frac{1}{4} (R,L) + \frac{1}{4} (R,M) + \frac{1}{2} (R,R))$ 
  - When she is playing L with probability  $p$  and R with  $(1-p)$
- Ordinal preferences are not enough to represent preferences over lotteries
- von Neumann-Morgenstern (vNM) preferences – represented by expected value of utility (payoff) function

# Expected utility theory

Preferences over lotteries can be represented as expected value of a utility (payoff) function over deterministic outcomes:

there exist utility function  $u$  such that

- Player 1 prefers  $\frac{1}{4}(L,L) + \frac{1}{4}(L,M) + \frac{1}{2}(L,R)$  over
- $\frac{1}{4}(R,L) + \frac{1}{4}(R,M) + \frac{1}{2}(R,R)$  if and only if  $\frac{1}{4}u(L,L) + \frac{1}{4}u(L,M) + \frac{1}{2}u(L,R) > \frac{1}{4}u(R,L) + \frac{1}{4}u(R,M) + \frac{1}{2}u(R,R)$

**!!!NOW the differences between payoffs does MATTER!!!**

Example: P1 preferences  $u(L,L) = 2$ ,  $u(L,M)=2$ ,  $u(L,R)=1$

$u(R,L)= 0$ ,  $u(L,M)=0$ ,  $u(R,R)=2$

$$\frac{1}{4} * 2 + \frac{1}{4} * 2 + \frac{1}{2} * 1 = 1 \frac{1}{2} > 1 = \frac{1}{4} * 0 + \frac{1}{4} * 0 + \frac{1}{2} * 2$$



# Expected utility theory

- **vNM preferences** - significantly stronger assumption than just ordinal preferences over deterministic outcomes
- Roughly capture the key essence of decisions and preferences of people in many situations under uncertainty
  - dominant theory in standard economic theory
  - experimental evidence that people not always behave according to the theory
  - Following standard game theory we will use it for the rest of the course
- Several other theories
  - Cumulative prospect theory, Rank-dependent utility theory
    - Assume that people weight probabilities non-linearly

# Notation

- $a_i$  - particular action of  $i^{\text{th}}$  player
- $\mathbf{a}$  - action profile = set of actions of all players
- $\alpha_i = (p_1, p_2, p_3, \dots, p_N)$  – particular mixed strategy of  $i^{\text{th}}$  player  
 $p_1 + p_2 + p_3 + \dots + p_N = 1$

if  $p_k=1$  then  $\alpha_i = a_i$  - mixed strategies incorporate also pure strategies

- $\alpha$  – mixed strategy profile = set of mixed strategies of all players (includes pure strategies)

$$\alpha = (\alpha_1, \alpha_2, \alpha_3, \alpha_4, \dots, \alpha_{i-1}, \alpha_i, \alpha_{i+1}, \dots, \alpha_{N-2}, \alpha_{N-1}, \alpha_N)$$

- $\alpha_{-i}$  - action profile of mixed strategies of all players except  $i^{\text{th}}$  player – again including both pure and mixed strategies

# Static game of complete inf.

- **Set of players**
  - firms, political candidates, bidders, etc.
- For each player **set of actions**
  - each action may affect also other players
  - $a_1, \dots, a_N$  – different choices of behavior for each player
- For each player **set of preferences** over the set of action profiles and regarding lotteries over action profiles that may be represented by the expected value of utility (payoff) function over action profiles

# MSNE: Matching Pennies

Person 2

Person 1

	Head( $q$ )	Tail( $1-q$ )
Head( $p$ )	<b>1, -1</b>	<b>-1, 1</b>
Tail( $1-p$ )	<b>-1, 1</b>	<b>1, -1</b>

No NE in pure strategies, only in mixed strategies

# MSNE: Matching Pennies

- **P1 best response** – if person 2 is playing Head with probability  $q$  and Tail with  $(1-q)$

- **Expected utility(payoff) of Person 1 playing:**

- **Head:**  $1q + (-1)(1-q) = 2q - 1$

- **Tail:**  $(-1)q + 1(1-q) = 1 - 2q$

If  $q > \frac{1}{2}$  best response is playing Head if  $q < \frac{1}{2}$  best response is playing Tail

- **Head with  $p$  and Tail with  $(1-p)$**

$$p(2q-1) + (1-p)(1-2q) = 2pq - p + 1 - 2q - p + 2pq = 4pq - 2p - 2q + 1$$

# MSNE: Matching Pennies

- if person 2 is playing Head with probability  $\frac{1}{2}$  and Tail with  $\frac{1}{2}$

- **Expected utility (payoff) of Person 1 playing:**

- **Head:**  $1q + (-1)(1-q) = 2q - 1 = 2 \cdot \frac{1}{2} - 1 = 0$

- **Tail:**  $(-1)q + 1(1-q) = 1 - 2q = 1 - 2 \cdot \frac{1}{2} = 0$

- **Head with  $p$  and Tail with  $(1-p)$**

$$\begin{aligned} p(2q-1) + (1-p)(1-2q) &= 2pq - p + 1 - 2q - p + 2pq = \\ &= 4pq - 2p - 2q + 1 = 4p \cdot \frac{1}{2} - 2p - 2 \cdot \frac{1}{2} + 1 = 2p - 2p + 0 = 0 \end{aligned}$$

Every action or mixed strategy is best response when person 2 is playing mixed strategy with  $q = \frac{1}{2}$

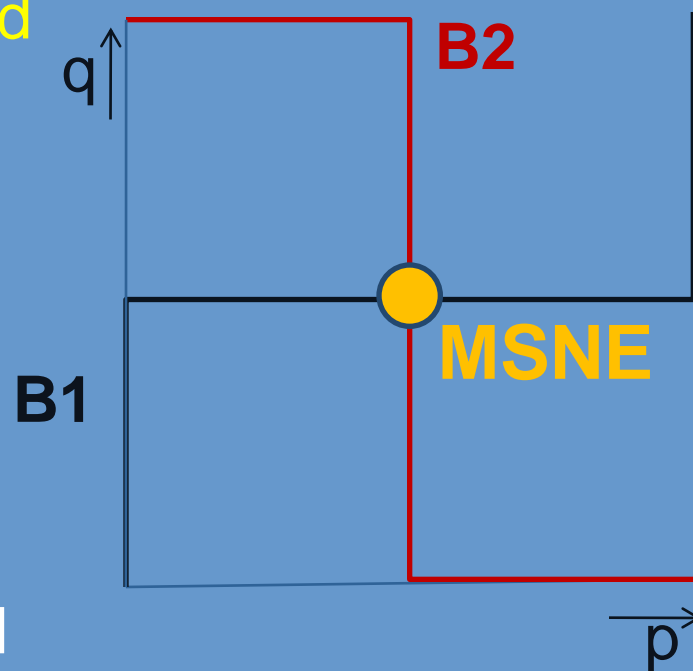
# MSNE: Matching Pennies

$p$  - probability of Player 1 playing Head  
 $q$  - probability of Player 2 playing Head

Best response of player 1 (B1) is to play Tail (Head with  $p=0$ ) if  $q < 0.5$

If  $q=0.5$  all strategies are best response

If  $q > 0.5$  best response is to play Head with  $p=1$



# Mixed strategy Nash Equilibrium

- Definition:

The mixed strategy profile  $\alpha^*$  in a static game with vNM preferences is a **mixed strategy Nash equilibrium (MSNE)** if, for each player  $i$  and every mixed strategy  $\beta_i$  of player  $i$ , the expected utility (payoff) to player  $i$  of  $\alpha^*$  is at least as large as the expected utility (payoff) to player  $i$  of  $(\beta_i, \alpha^*_{-i})$  according to a utility (payoff) function whose expected value represents player  $i$ 's preferences over lotteries.

Equivalently, for each player  $i$ ,

$EU_i(\alpha^*) \geq EU_i(\beta_i, \alpha^*_{-i})$  for every mixed strategy  $\beta_i$  of player  $i$ , where  $EU_i(\alpha)$  is player  $i$ 's expected utility (payoff) to the mixed strategy profile  $\alpha$ .



# Mixed strategy Nash Equilibrium

- Definition:

the mixed strategy profile  $\alpha^*$  is a mixed strategy Nash equilibrium if and only if  $\alpha_i^*$  is in  $B_i(\alpha_{-i}^*)$  for every player  $i$

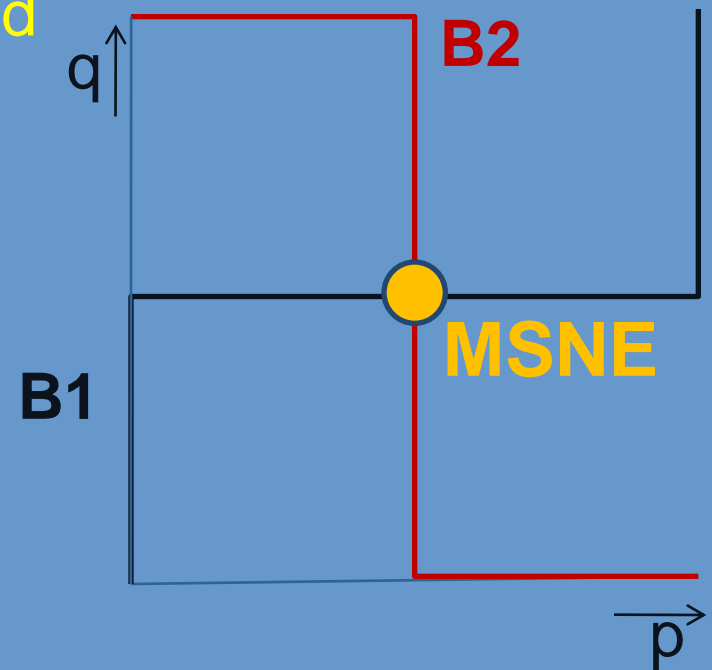
# MSNE: Matching Pennies

$p$  - probability of Player 1 playing Head  
 $q$  - probability of Player 2 playing Head

MSNE:  $p=0.5$  and  $q=0.5$

Player 1:  $\alpha_1^*=(0.5;0.5)$

Player 2:  $\alpha_2^*=(0.5;0.5)$



# MSNE: Bach or Stravinsky?

Friend 2

Friend 1

	Bach	Stravinsky
Bach	<b>2, 1</b>	<b>0, 0</b>
Stravinsky	<b>0, 0</b>	<b>1, 2</b>

Strict NE



# MSNE: Bach or Stravinsky?

**Friend 2**

	Bach( $q$ )	Stravinsky( $1-q$ )
Bach( $p$ )	<b>2, 1</b>	<b>0, 0</b>
Stravinsky( $1-p$ )	<b>0, 0</b>	<b>1, 2</b>

**Friend 1**

# MSNE: Matching Pennies

- if friend 2 is playing Bach with probability  $q$  and Stravinsky with  $(1-q)$
- **Expected utility (payoff) of Friend 1 playing:**
- **Bach:**  $2q + 0(1-q) = 2q$
- **Stravinsky:**  $0q + 1(1-q) = 1-q$

Bach is best response if  $2q > 1-q \rightarrow 3q > 1 \rightarrow q > \frac{1}{3}$

Stravinsky is best response if  $2q < 1-q \rightarrow q < \frac{1}{3}$

**All mixed strategies are best response if  $q = \frac{1}{3}$**

# MSNE: Matching Pennies

- if friend 1 is playing Bach with probability  $p$  and Stravinsky with  $(1-p)$
- **Expected utility (payoff) of Friend 2 playing:**
- **Bach:**  $1p + 0(1-p) = p$
- **Stravinsky:**  $0p + 2(1-p) = 2 - 2p$

Bach is best response if  $p > 2 - 2p \rightarrow 3p > 2 \rightarrow p > \frac{2}{3}$

Stravinsky is best response if  $p < 2 - 2p \rightarrow p < \frac{2}{3}$

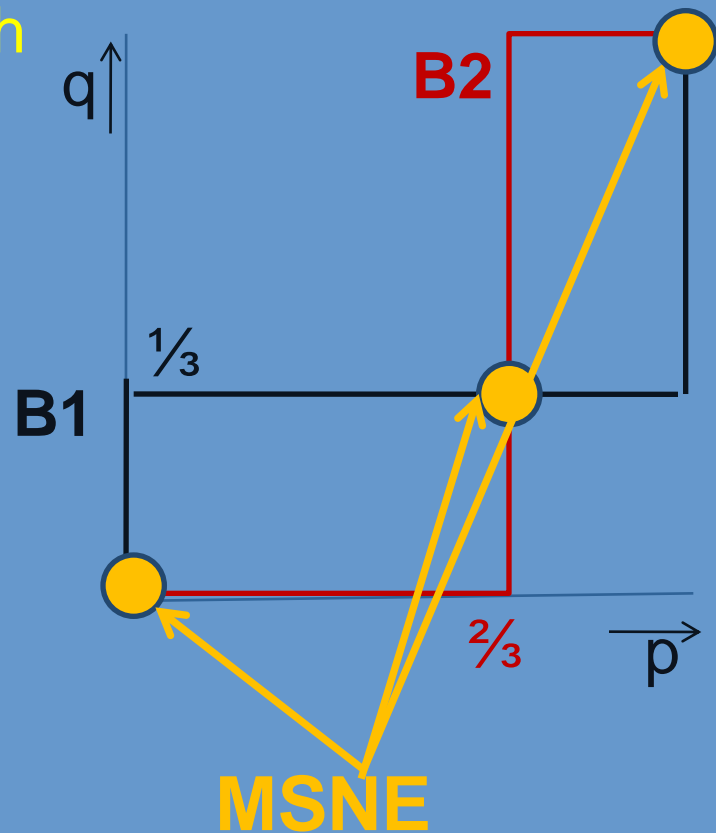
**All mixed strategies are best response if  $p = \frac{2}{3}$**

# MSNE: Bach or Stravinsky?

$p$  - probability of Player 1 playing Bach  
 $q$  - probability of Player 2 playing Bach

$$B1(q) = \begin{cases} 0 & \text{if } q < \frac{1}{3} \\ p: 0 \leq p \leq 1 & \text{if } q = \frac{1}{3} \\ 1 & \text{if } q > \frac{1}{3} \end{cases}$$

$$B2(p) = \begin{cases} 0 & \text{if } p < \frac{2}{3} \\ q: 0 \leq q \leq 1 & \text{if } p = \frac{2}{3} \\ 1 & \text{if } p > \frac{2}{3} \end{cases}$$



# How to check MSNE

- *A mixed strategy profile  $\alpha^*$  in a static game with vNM preferences in which each player has finitely many actions is a mixed strategy Nash equilibrium if and only if, for each player  $i$ ,*
  - *the expected utility (payoff), given  $\alpha^*_{-i}$ , to every action to which  $\alpha^*_i$  assigns positive probability is the same*
  - *the expected utility (payoff), given  $\alpha^*_{-i}$ , to every action to which  $\alpha^*_i$  assigns zero probability is at most the expected utility (payoff) to any action to which  $\alpha^*_i$  assigns positive probability.*



# How to check MSNE

- *expected utility, given  $\alpha^*_{-i}$ , to every action to which  $\alpha^*_i$  assigns positive probability is the same*
- *expected utility, given  $\alpha^*_{-i}$ , to every action to which  $\alpha^*_i$  assigns zero probability is at most the expected utility to any action to which  $\alpha^*_i$  assigns positive probability.*

**P 2**

		L(0)	C( $\frac{1}{3}$ )	R( $\frac{2}{3}$ )
<b>P 1</b>	T( $\frac{3}{4}$ )	0 , 2	3 , 3	1 , 1
	M(0)	1 , 0	0 , 2	2 , 0
	B( $\frac{1}{4}$ )	0 , 4	5 , 1	0 , 7

# How to find all MSNE

You should check for MSNE all combinations. That is, you should check whether there are equilibria, in which one player chooses a pure strategy and the other mixes; equilibria, in which both mix; and equilibria in which neither mixes. Note that the mixtures need not be over the entire strategy spaces, which means you should check every possible subset.

- *2 2 two-player game, each player has three possible choices: two in pure strategies and one that mixes between them:*

**9 combinations**

- *3 3 two-player game, each player has 7 choices: three pure strategies, one completely mixed, and three partially mixed*

**49 combinations**

# How to find all MSNE

Check for pure strategies

**Player 2**

**Player 1**

	B	S	X
B	4, 2	0, 0	0, 1
S	0, 0	2, 4	1, 3

# How to find all MSNE

Check one mixing, the other pure strategies

If player 1 is playing pure strategy and player 2 mixed, first condition not satisfied

If player 2 is playing pure strategy and player 1 mixed, first condition not satisfied

		Player 2		
		B	S	X
Player 1	B	4, 2	0, 0	0, 1
	S	0, 0	2, 4	1, 3

# How to find all MSNE

If player 1 is playing B with probability  $p$

If player 2 is playing mixed strategy – combination of just two from three of his actions

1) B and S:  $2p = 4(1 - p) \geq p + 3(1 - p)$  – *not possible*

2) B and X:  $2p = p + 3(1 - p) \geq 4(1 - p)$  and  $4q = 1 - q : p = \frac{3}{4} \quad q = \frac{1}{5}$

3) S and X: not possible  $\rightarrow p = 1$

**Player 2**

**Player 1**

	B	S	X
B	4, 2	0, 0	0, 1
S	0, 0	2, 4	1, 3

# How to find all MSNE

If player 1 is playing B with probability  $p$

If player 2 is playing mixed strategy with all of her actions

$$2p = 4(1 - p) = p + 3(1 - p) - \textit{not possible}$$

		Player 2		
		B	S	X
Player 1	B	4, 2	0, 0	0, 1
	S	0, 0	2, 4	1, 3

# Strictly Dominated strategies

- *Strict domination* in a static game with vNM preferences
- Definition: player  $i$ 's mixed strategy  $\alpha_i$  **strictly dominates her action  $a_i$**  if  $U_i(\alpha_i, a_{-i}) > u_i(a_i, a_{-i})$  for every list  $a_{-i}$  of the other players' actions, where  $u_i$  is a utility (payoff) function that represents player  $i$ 's preferences over lotteries and  $U_i(\alpha_i, a_{-i})$  is player  $i$ 's expected utility (payoff under  $u_i$  when she uses the mixed strategy  $\alpha_i$  and the actions chosen by the other players are given by  $a_{-i}$ )

# Strictly Dominated strategies

- *Strict domination* in a static game with vNM preferences
- Definition: If any action or mixed strategy strictly dominates the action  $b_i$ , we say that  $b_i$  is **strictly dominated**
- Strictly dominated action is never played with positive probability in any MSNE and thus also in pure NE.
- When finding all MSNE it is sometimes useful to start with searching for strictly dominated strategies and use iterative elimination.



# Weakly Dominated strategies

- Definition: player  $i$ 's mixed strategy  $\alpha_i$  **weakly dominates her action  $a_i$**  if  $U_i(\alpha_i, a_{-i}) \geq u_i(a_i, a_{-i})$  for every list  $a_{-i}$  of the other players' actions, where  $u_i$  is a utility (payoff) function that represents player  $i$ 's preferences over lotteries and  $U_i(\alpha_i, a_{-i})$  is player  $i$ 's expected utility (payoff under  $u_i$  when she uses the mixed strategy  $\alpha_i$  and the actions chosen by the other players are given by  $a_{-i}$ )

# Strictly Dominated strategies

- Find all Nash Equilibria of the game (also in mixed strategies)

		P 2		
		L	C	R
P 1	T	5, 8	3, 4	1, 3
	M	2, 0	1, 2	5, 0
	B	0, 1	5, 5	10, 8

# Strictly Dominated strategies

Find strictly dominated strategies using also mixed strategies and use Iterative elimination of strictly dominated strategies – if mixed strategy using any two actions strictly dominates the other, sum of their payoffs is higher than the other

		P 2		
		L	C	R
P 1	T	5 , 8	3 , 4	1 , 3
	M	2 , 0	1 , 2	5 , 0
	B	0 , 1	5 , 5	10 , 8

# Strictly Dominated strategies

M strictly dominated by P1 playing T with probability  $\frac{1}{2}$  and B with probability  $\frac{1}{2}$

		P 2		
		L	C	R
P 1	T	5, 8	3, 4	1, 3
	M	2, 0	1, 2	5, 0
	B	0, 1	5, 5	10, 8

# Strictly Dominated strategies

Find strictly dominated strategies using also mixed strategies and use Iterative elimination of strictly dominated strategies - if mixed strategy using any two actions strictly dominates the other, sum of their payoffs is higher than the other

		P 2		
		L	C	R
P 1	T	5 , 8	3 , 4	1 , 3
	B	0 , 1	5 , 5	10 , 8

# Strictly Dominated strategies

C strictly dominated by P2 playing L with probability  $\frac{1}{4}$  and R with probability  $\frac{3}{4}$

		P 2		
		L	C	R
P 1	T	5, 8	3, 4	1, 3
	B	0, 1	5, 5	10, 8

# Strictly Dominated strategies

Find all MSNE of the game

		P 2	
		L	R
P 1	T	5, 8	1, 3
	B	0, 1	10, 8

# Strictly Dominated strategies

2 NE in pure strategies

		P 2	
		L	R
P 1	T	5, 8	1, 3
	B	0, 1	10, 8

Strict NE



# Strictly Dominated strategies

Find all MSNE of the game – check all combinations  
both pure strategies – already done  
one pure, the other mixed – not possible

		P 2	
		L	R
P 1	T	5, 8	1, 3
	B	0, 1	10, 8

# Strictly Dominated strategies

If player 1 is playing T with probability  $p$  and player 2 L with probability  $q$ :

$$8p+1(1-p)=3p+8(1-p) \rightarrow 12p=7 \rightarrow p = 7/12 \quad (1-p) = 5/12$$

$$5q+1(1-q)=0q+10(1-q) \rightarrow 14q=9 \rightarrow q = 9/14 \quad (1-q) = 5/14$$

**P 2**

		<b>P 2</b>	
		L( $q$ )	R( $1-q$ )
<b>P 1</b>	T( $p$ )	5 , 8	1 , 3
	B( $1-p$ )	0 , 1	10 , 8

# Summary

- Mixed strategies
- Mixed strategy Nash equilibrium
- Iterative Elimination of Strictly Dominated strategies using also Mixed strategies
- Gibbons 1.3; Osborne 4

NEXT WEEK:

Examples of NE and MSNE