

# Introduction to Game Theory

## Lecture 3

Disclaimer: this presentation is only a supporting material and is not sufficient to master the topics covered during the lecture. Study of relevant books is strongly recommended.

# Syllabus

- Contact: [kalk00@vse.cz](mailto:kalk00@vse.cz)  
[home.cerge-ei.cz/kalovcova/teaching.html](http://home.cerge-ei.cz/kalovcova/teaching.html)
- Office hours: Wed 7.30pm – 8.00pm, NB339  
or by email appointment
- Osborne, M. J. – An Introduction to Game Theory  
Gibbons, R. – A Primer in Game Theory  
Suggested articles
- Important information on webpage
- Grading: Midterm 30%, Final 60%,  
Homework 10%, Experiments up to 5%

# NE - Review

- Nash Equilibrium is a concept of a *steady state* in given situation
- No one can *unilaterally* improve their payoff, therefore no one has incentive to deviate from equilibrium action
- Nash Equilibrium is an action profile in which every player's action is best response to every other player's action

# NE - Review

- No player wishes to change her behavior, knowing the other players' behavior  $\Rightarrow$  there are no regrets
- Equilibrium behavior is based on general knowledge and experience with similar players and situations; not on particular circumstances

# NE - Review

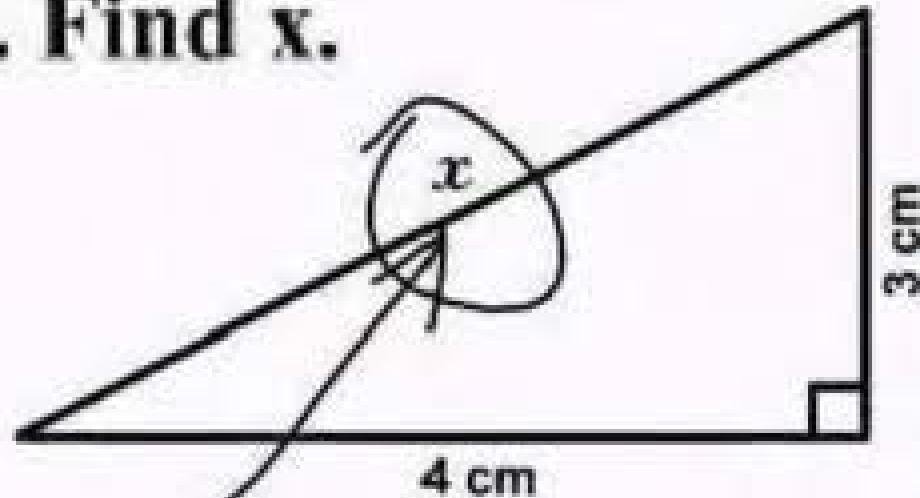
- We can find Nash equilibria by:
  - Elimination of strictly dominated strategies
  - “Circle Method”
- Elimination of weakly dominated strategies leads to:
  - strict Nash equilibria
  - but can eliminate nonstrict Nash equilibria
- That is why we only eliminate strictly dominated strategies
- Elimination method is sometimes imprecise, NE (Circle Method, Best responses) is stronger.

# Preview

- Best response functions (why circles work)
- Mixed strategies Nash equilibrium

# Best Response

3. Find  $x$ .



*Here it is*

# Chicken Game

- Jim and Buzz are driving cars towards each other
- Who turns first is a chicken
- If nobody turns the car, they both die...



Rebel Without a Cause (1955)



# Chicken Game

- Two players, two actions  $\Rightarrow$  2 by 2 game
- First player has following preferences:  
 $(\text{Stay}, \text{Turn}) > (\text{Turn}, \text{Turn}) > (\text{Turn}, \text{Stay}) > (\text{Stay}, \text{Stay})$   
 Situation for second player is analogical
- Assign payoff correspondingly: 20,5,0,-100  
 (e.g. 4,3,2,1 would work just as well)

Chicken game:

Jim \	Buzz	Turn	Stay
Turn		5,5	0,20
Stay		20,0	-100,-100

# Chicken Game - BR

Chicken game:

Jim \	Buzz	Turn	Stay
Turn		5,5	0,20
Stay		20,0	-100,-100

Two Nash Equilibria: {Stay, Turn}, {Turn, Stay}

Best response:

$BR_1(T)=S$ ;  $BR_1(S)=T$ ;  $BR_2(T)=S$ ;  $BR_2(S)=T$ ;



# Best Response Function

Why does the “method of circles” work?

Because “circles” are best response functions!

$$BR_i(a_{-i}) = \{a_i \text{ in } A_i : u_i(a_i, a_{-i}) \geq u_i(a'_i, a_{-i}) \text{ for all } a'_i \text{ in } A_i\}$$

Every member of the set  $BR_i(a_{-i})$  is a **best response** of player  $i$  to  $a_{-i}$ :

if each of the other players adheres to  $a_{-i}$  then player  $i$  can do no better than choose a member of  $BR_i(a_{-i})$

# Best Response Function - NE

The action profile  $a^*$  is a **Nash equilibrium** if and only if every player's action is a **best response** to the other players' actions:

$$a^*_i \text{ is in } B_i(a^*_{-i}) \text{ for every player } i$$

*This is why “method of circles”, i.e. looking for best responses leads to NE*

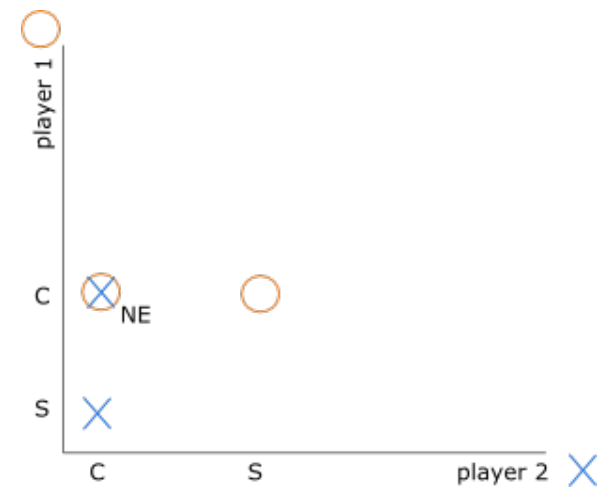
# NE - Review

- Nash Equilibrium is a concept of a *steady state* in given situation
- No one can *unilaterally* improve their payoff, therefore no one has incentive to deviate from equilibrium action
- Nash Equilibrium is an action profile in which every player's action is **best response** to every other player's action

# Best Response Function

Prisoners' Dilemma Game:

1 \ 2	Confess	Silent
Confess	1,1	3,0
Silent	0,3	2,2



$BR_1(C) = \{C\}$                      $\rightarrow$             single optimal action

$BR_1(S) = \{C\}$

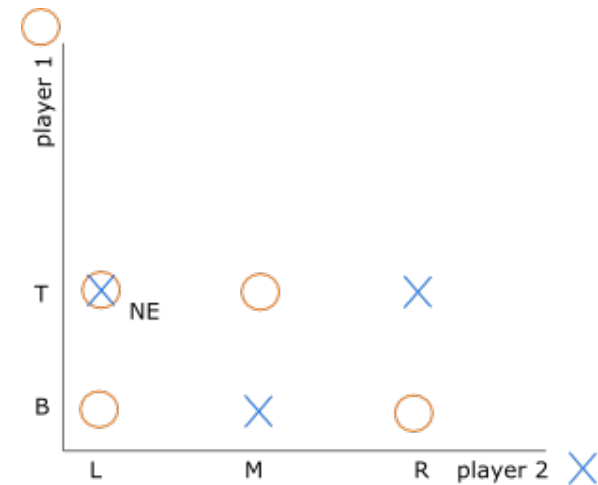
$BR_2(C) = \{C\}$                      $\rightarrow$             single optimal action

$BR_2(S) = \{C\}$

# Best Response Function

Yet another game:

1 \ 2	L	M	R
T	1, 1	1, 0	0, 1
B	1, 0	0, 1	1, 0



$BR_1(L) = \{T, B\}$   $\rightarrow$  more optimal actions

$BR_1(M) = \{T\}$ ,  $BR_1(R) = \{B\}$

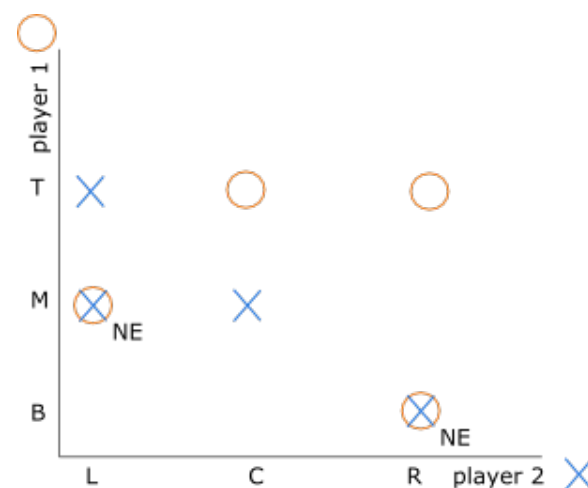
$BR_2(T) = \{L, R\}$   $\rightarrow$  more optimal actions

$BR_2(B) = \{M\}$

# Best Response Function

Yet another another game:

1 \ 2	L	C	R
T	1, 2	2, 1	1, 0
M	2, 1	0, 1	0, 0
B	0, 1	0, 0	1, 2

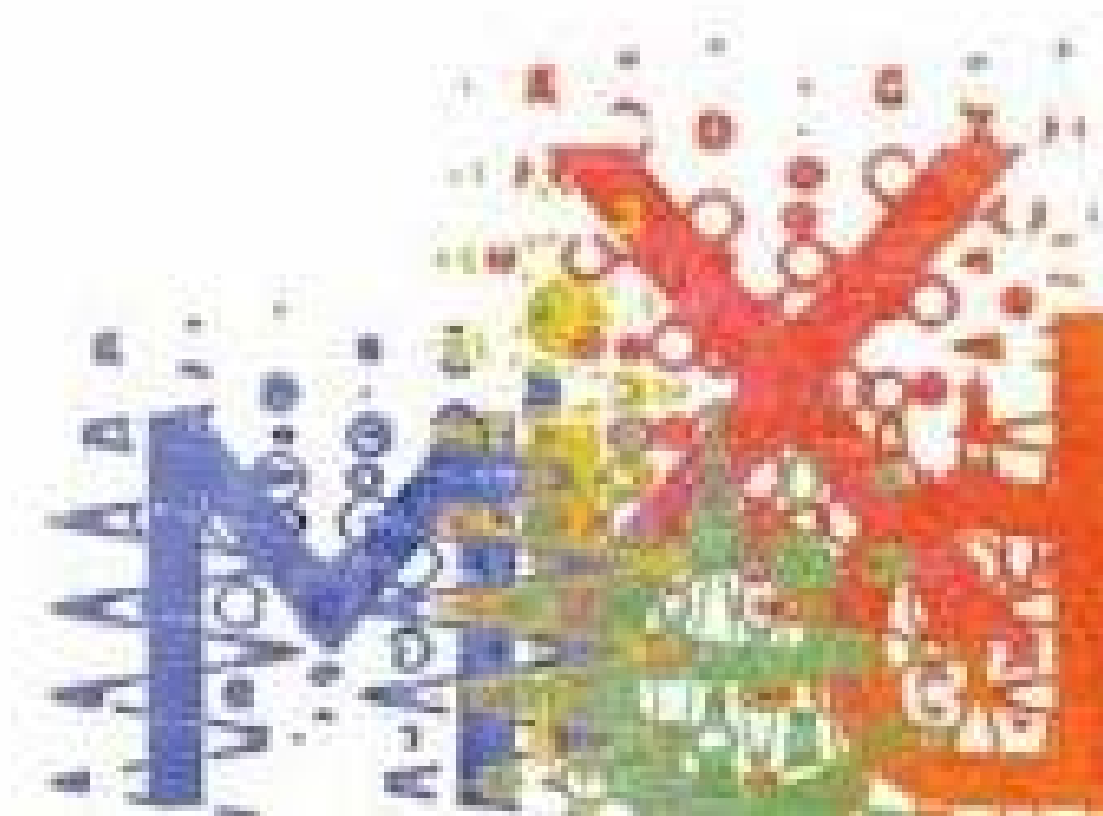


$$BR_1(L) = \{M\}, BR_1(C) = \{T\}, BR_1(R) = \{T, B\}$$

$$BR_2(T) = \{L\}, BR_2(M) = \{L, C\}, BR_2(B) = \{R\}$$



# Mixed Strategies



# Preview

- So far, in NE, behavior of each player is simply one action that she always plays

Today – “mixing things up”



- Players' choices may vary:
  - different members of a population choose different actions
  - each member of a population chooses her action according to a probabilistic distribution

# Mixed Strategies - Examples

- penalty kick
  - rock paper scissor game
  - matching pennies
  - price wars (duopoly)
  - card games
- 
- need for making oneself unpredictable leads to mixing strategies

# Mixed Strategies - Example

Matching Pennies:

1 \ 2	Head	Tail
Head	$(\$1, -\$1)$	$(-\$1, \$1)$
Tail	$(-\$1, \$1)$	$(\$1, -\$1)$

- no Nash Equilibria, no pair of actions is compatible with a steady state
- there exists steady state in which each player chooses each action with probability  $\frac{1}{2}$

# Mixed Strategies - Example

- player 2 plays H and T with probability  $\frac{1}{2}$ :
- for player 1:
  - expected payoff from playing H:  
 $\frac{1}{2} (1) + \frac{1}{2} (-1) = 0$
  - expected payoff from playing T:  
 $\frac{1}{2} (-1) + \frac{1}{2} (1) = 0$

Player 1: playing H and T with probability  $\frac{1}{2}$  is her best response (she can not do any better)

The same holds for Player 2

# Mixed Strategies - Example

- both players play H and T with probability  $\frac{1}{2}$
- both play their best response given the action of their opponent
- none of them wants to change their strategy

$\Rightarrow \{(\frac{1}{2}, \frac{1}{2}); (\frac{1}{2}, \frac{1}{2})\}$  is MSNE

numbers in brackets correspond to probabilities of playing H and T respectively

# Mixed Strategies - Definition

**Mixed strategy:** player chooses a probability distribution  $(p_1, p_2, \dots, p_N)$  over her set of actions

- e.g.  $(\frac{1}{2}, \frac{1}{4}, \frac{1}{4})$  is mixed strategy where player plays “L” with probability  $\frac{1}{2}$  and “M” and “R” with probability  $\frac{1}{4}$
- probabilities have to sum up to 1!
- mixed strategy may assign probability 1 to a single action – pure strategy
  - e.g.  $(0, 0, 1)$  is pure strategy where player always plays “R”

# Mixed Strategy NE

Notation:

- $a_i$  – action of  $i^{\text{th}}$  player
- $a$  – action profile  
(set of all players' actions)
- $a_{-i} = (a_1, a_2, a_3, \dots, a_{i-1}, a_{i+1}, \dots, a_{N-2}, a_{N-1}, a_N)$
- $\alpha_i = (p_1, p_2, p_3, \dots, p_N)$  - mixed strategy of player  $i$
- $\alpha$  – mixed strategy profile  
(set of all players' mixed strategies)
- $\alpha_{-i} = (\alpha_1, \alpha_2, \alpha_3, \dots, \alpha_{i-1}, \alpha_{i+1}, \dots, \alpha_{N-2}, \alpha_{N-1}, \alpha_N)$



# Mixed Strategy NE

- A **Mixed Strategy Nash Equilibrium (MSNE)** is a mixed strategy profile  $\alpha^*$  such that no player  $i$  has a mixed strategy  $\alpha_i$  such that she prefers  $(\alpha_i, \alpha^*_{-i})$  to  $\alpha^*$
- i.e. expected payoff of  $\alpha^*$  is at least as large as expected payoff of  $(\alpha_i, \alpha^*_{-i})$  for every  $\alpha_i$ :  
$$EU(\alpha_i) \geq EU(\alpha_i, \alpha^*_{-i}) \text{ for every } \alpha_i \text{ of player } i$$
- $\alpha^*$  is a MSNE if and only if  $\alpha^*_i$  is in  $B_i(\alpha^*_{-i})$  for every player  $i$

# Mixed Strategy NE – How to Find

1 \ 2	H (q)	T (1-q)
H (p)	\$1, -\$1	-\$1, \$1
T (1-p)	-\$1, \$1	\$1, -\$1

- 1 playing H:  $q \cdot 1 + (1-q) \cdot (-1) = 2q - 1$
- 1 playing T:  $q \cdot (-1) + (1-q) \cdot 1 = 1 - 2q$
- If  $q < \frac{1}{2}$ : T is better than H
- If  $q > \frac{1}{2}$ : H is better than T
- If  $q = \frac{1}{2}$ : H is equally good as T
- same holds for p  $\Rightarrow \{(\frac{1}{2}, \frac{1}{2}); (\frac{1}{2}, \frac{1}{2})\}$  is MSNE

# Mixed Strategy NE

- If there is no NE without mixing, we will find at least one MSNE (Nash - proof)
- If NE without mixing exists, we may find additional MSNE

# vNM Preferences

- so far, payoff function had only ordinal meaning, now there is more...
- von Neumann and Morgenstern (vNM preferences)
- preferences regarding lotteries can be represented by the expected value of the payoff function
- each player prefers lottery with higher expected value of a payoff function
- so far – players were maximizing their payoff; now – maximize expected payoff

# vNM Preferences

- consider the following tables:

1 \ 2	C	RS
C	1,1	3,0
RS	0,3	2,2

1 \ 2	C	RS
C	1,1	4,0
RS	0,4	3,3

- these tables represent **the same** game with ordinal preferences:  $(C,RS) > (RS,RS) > (C,C) > (RS,C)$
- these tables represent **different** games with vNM preferences: e.g. compare sure outcome  $(RS,RS)$  with lottery  $\frac{1}{2}*(C,C) + \frac{1}{2}*(C,RS)$

$$2 = \frac{1}{2} * 1 + \frac{1}{2} * 3$$

$$3 > \frac{1}{2} * 1 + \frac{1}{2} * 4$$

# vNM Preferences

Strategic game with vNM preferences:

- set of players
- for each player, a set of actions
- for each player, preferences regarding lotteries over action profiles can be represented by the expected value of the payoff function over action profiles

*Note: if NE – ordinal; if MSNE – vNM preferences*

# Summary

- von Neumann and Morgenstern preferences
- preferences regarding lotteries can be represented by the expected value of the payoff function
- Mixed strategy: player chooses a probability distribution  $(p_1, p_2, \dots, p_N)$  over her set of actions rather than a single action
- $\alpha^*$  is a MSNE if and only if  $EU(\alpha_i) \geq EU(\alpha_i, \alpha^*_{-i})$  for every  $\alpha_i$  of player  $i$