



Introduction to Game Theory

Lecture 12

Disclaimer: this presentation is only a supporting material and is not sufficient to master the topics covered during the lecture. Study of relevant books is strongly recommended.

Review

- static games
 - perfect information: NE
 - imperfect information: (Bayesian) NE
- dynamic games
 - perfect information: SPNE
 - imperfect information: weak perfect Bayesian equilibrium

Weak Perfect Bayesian Equilibrium

- weak perfect Bayesian equilibrium consists of equilibrium strategies and **beliefs**

Definition: A wPBE equilibrium consists of behavioral strategies and beliefs systems satisfying following conditions:

1. Sequential rationality - Each players' strategy is optimal whenever she has to move, given her belief and the other players' strategies
2. Consistency of beliefs with strategies – Each player's belief is consistent with strategy profile (behavioral strategies of all players)

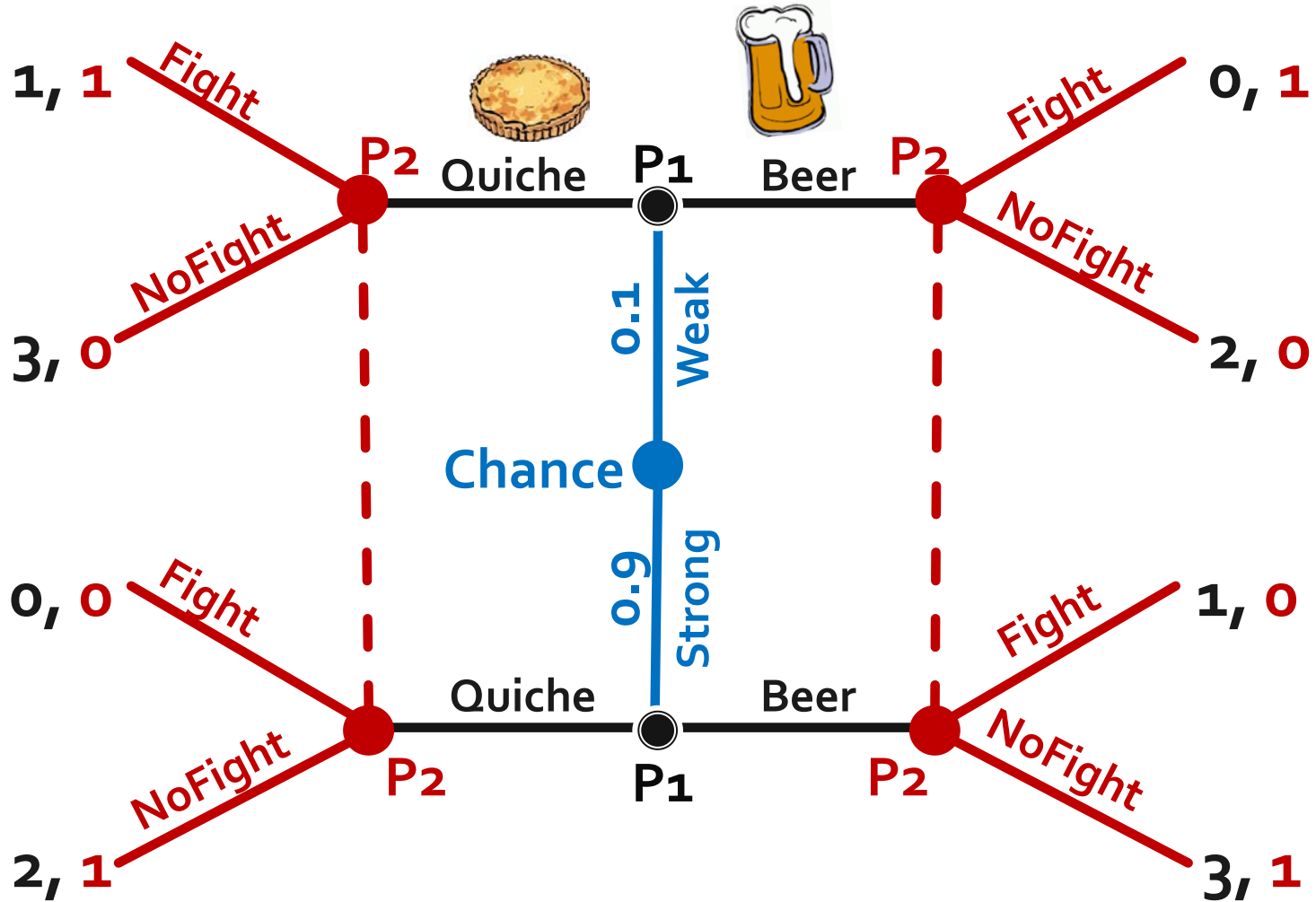
Beer or Quiche Game

- Beer or Quiche is a typical example of a **signaling** game: P1 sends a signal, P2 reacts
- nature chooses the type of P1: Weak, Strong with certain probabilities
- P1 chooses his breakfast: Beer or Quiche
- P2 does not know the type of P1 but observes what he had for breakfast. He then decides whether to pick up a fight with P1

Beer or Quiche

- nature chooses the type of P1: Weak, Strong with probability r , $1-r$
- the Weak type likes quiche for his breakfast, the Strong type likes beer; P1 chooses his breakfast
- P2 does not know the type of P1 but observes what he had for breakfast. He then decides whether to pick up a fight with P1
- P1 gets 1 point if he had his favorite meal, and gets additional 2 points if there was no fight
- P2 gets 1 point if he fought the Weak type or if he did not fight the Strong

Beer or Quiche



Beer or Quiche

Separating equilibrium: Each type of sender (P1) chooses a different action, so the receiver (P2) knows the sender's type (e.g.: Strong->Beer; Weak->Quiche)

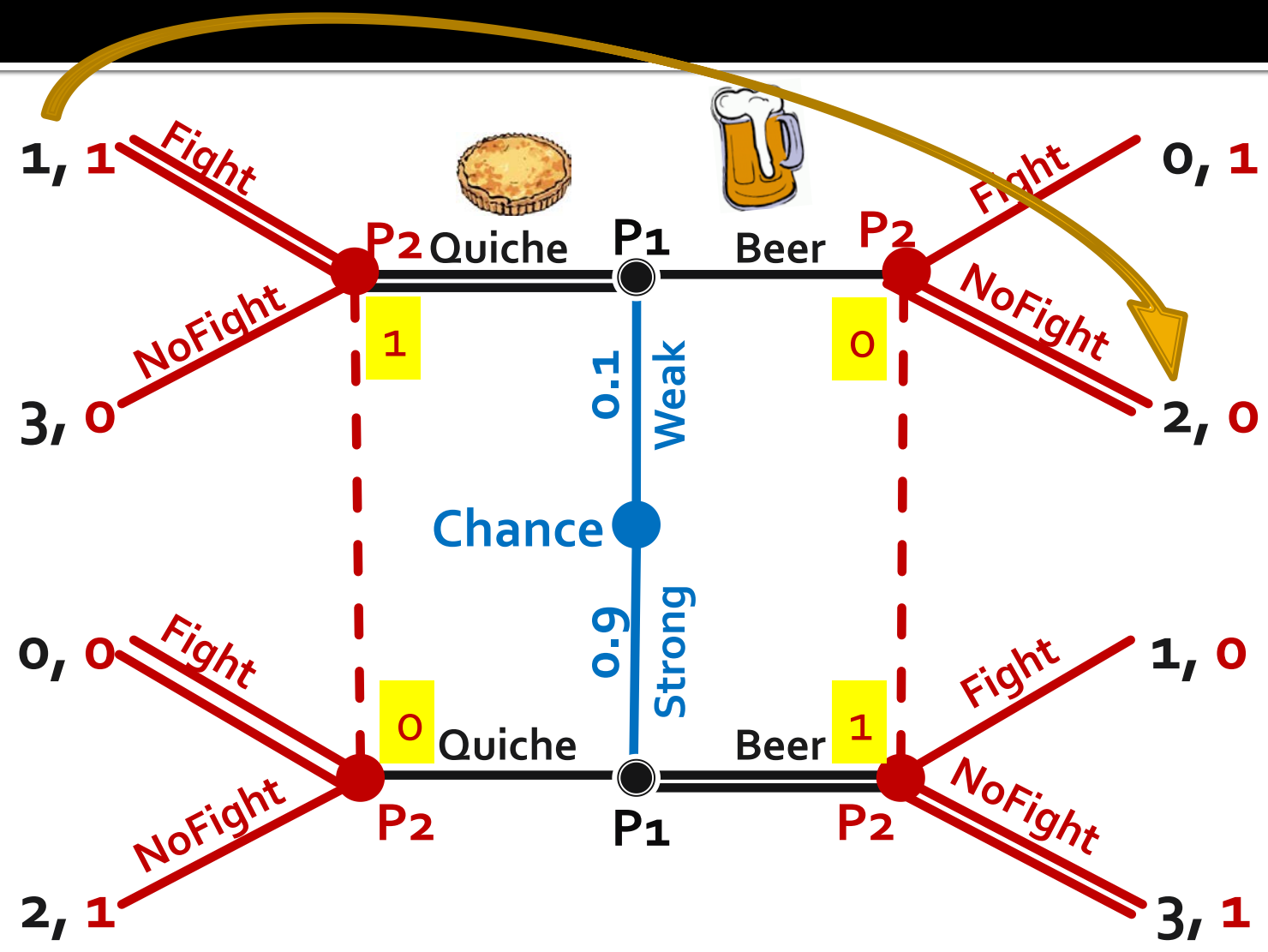
Pooling equilibrium: All types of sender (P1) choose the same action, so receiver (P2) has no clue about the sender's type (e.g.: Strong->Beer; Weak->Beer)

Partially separating/pooling equilibrium: Some types of sender send one message; some types of sender mix the messages (e.g.: Strong->Beer; Weak->mix)

Separating Equilibrium 1

- P1: Strong->Beer; Weak->Quiche
- P2: optimal response to that is:
if Beer->NoFight; if Quiche->Fight
- not an equilibrium, Weak wants to deviate

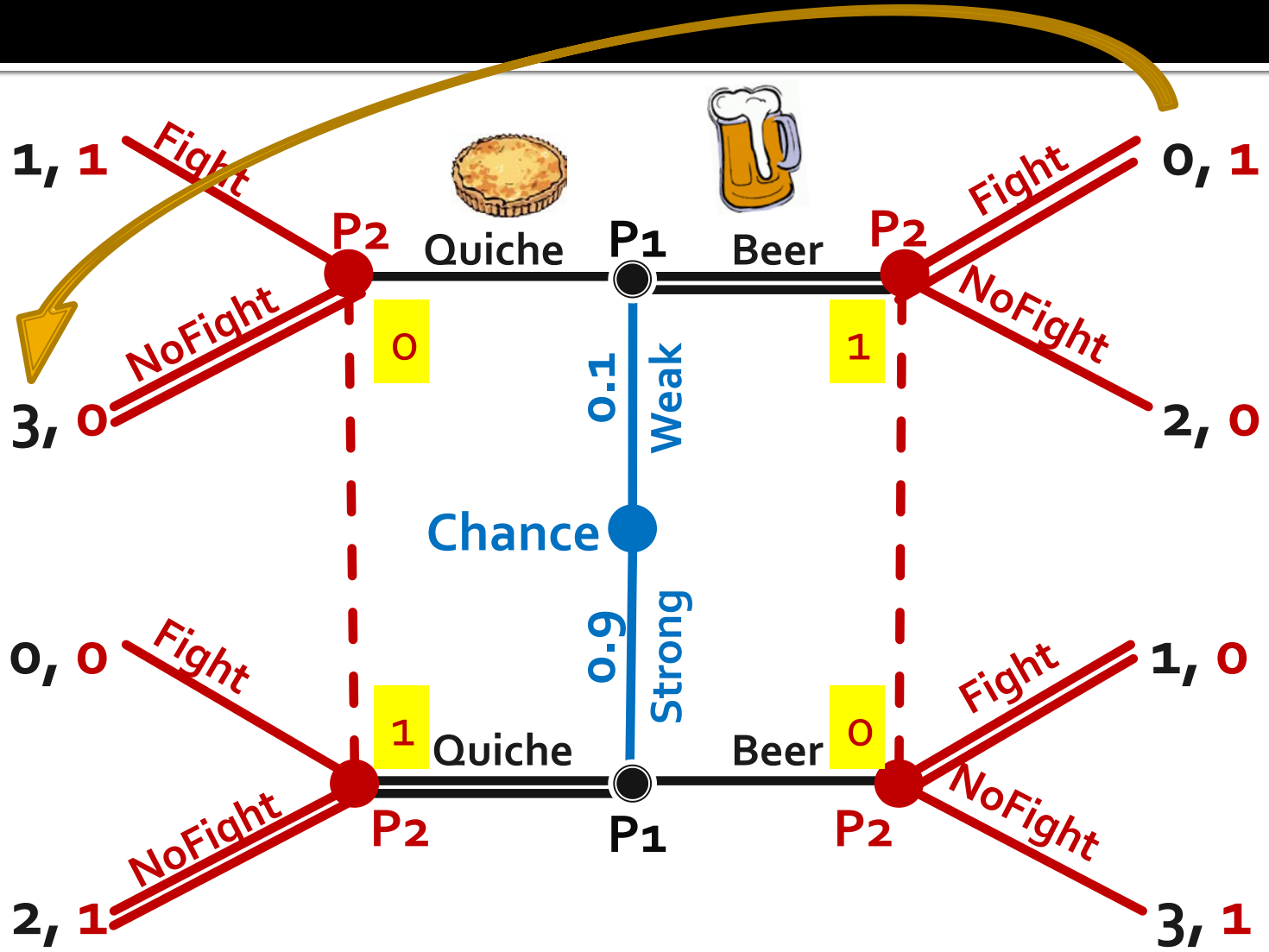
Separating Equilibrium 1



Separating Equilibrium 2

- P1: Strong- \rightarrow Quiche; Weak- \rightarrow Beer
- P2: optimal response to that is:
if Beer- \rightarrow Fight; if Quiche- \rightarrow NoFight
- not an equilibrium, Weak wants to deviate

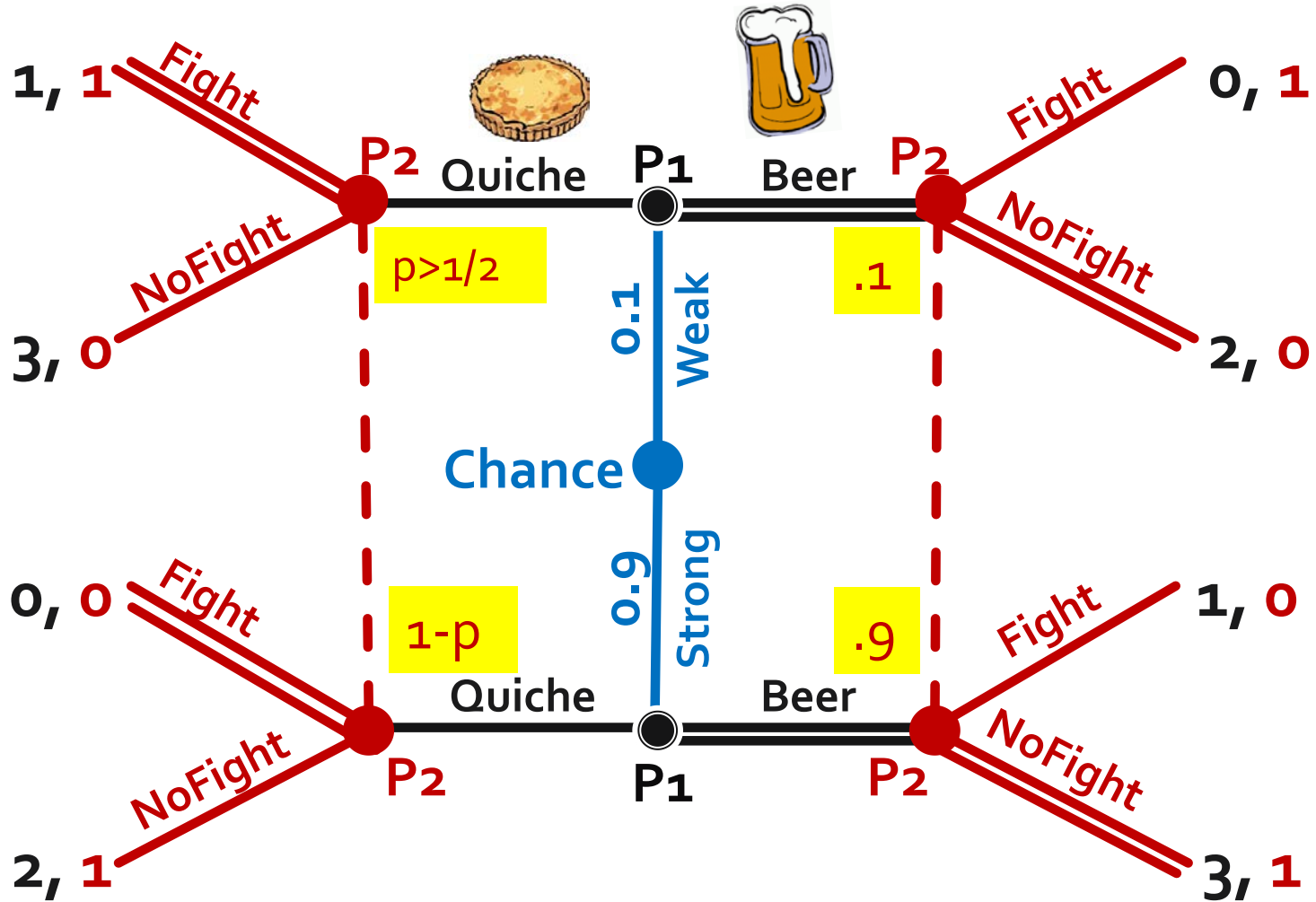
Separating Equilibrium 2



Pooling Equilibrium 1

- P1: Strong \rightarrow Beer; Weak \rightarrow Beer
- P2: optimal response to that:
NoFight if Beer
Fight if Quiche (so P1 - Weak does not deviate)
- WPBE:
if Beer, $\Pr(\text{Weak})=0.1$; $\Pr(\text{Strong})=0.9$
if Quiche, $\Pr(\text{Weak})=p$; $\Pr(\text{Strong})=1-p$;
where $p > 1/2$

Pooling Equilibrium 1



Pooling Equilibrium 2

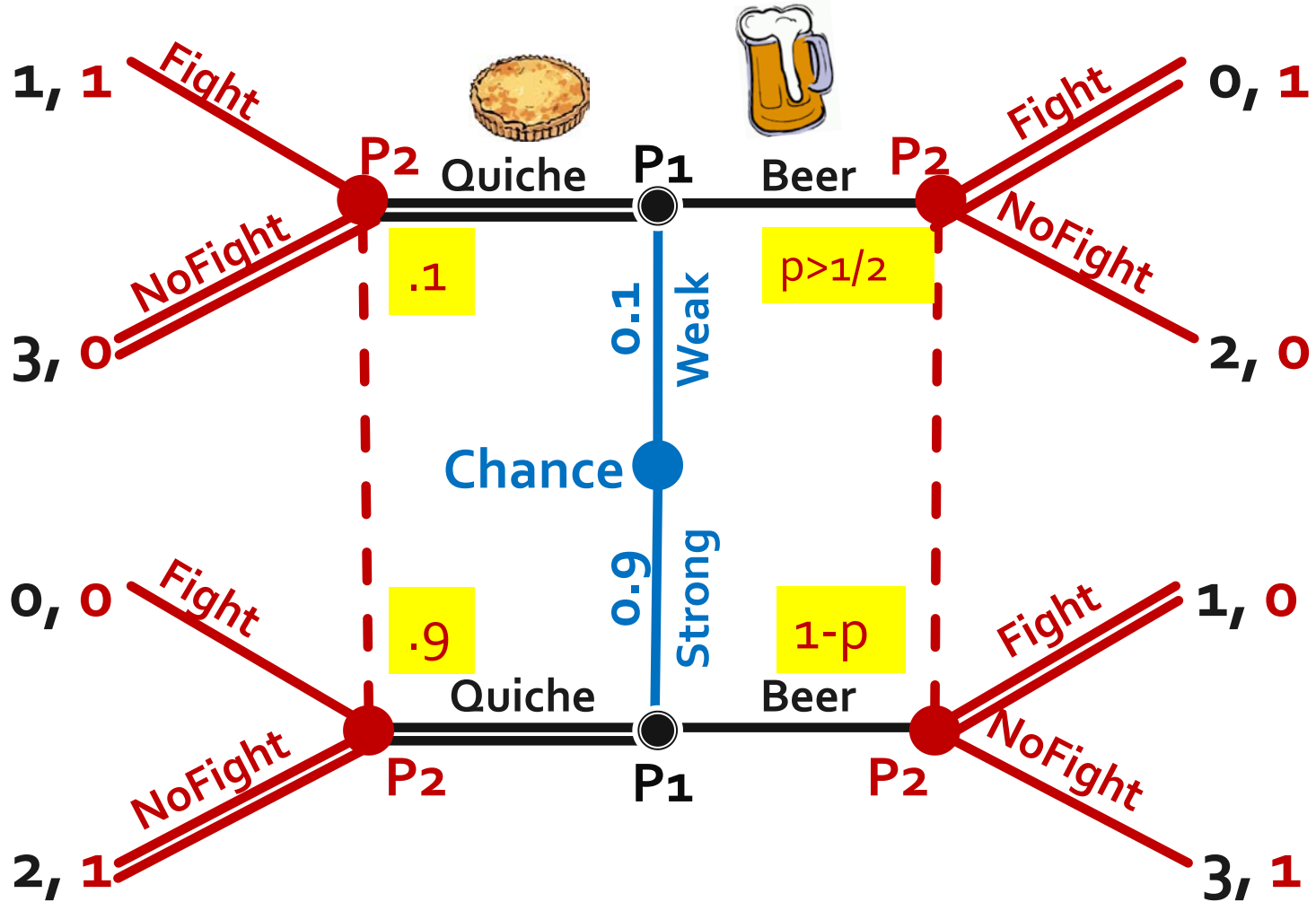
- P1: Strong- \rightarrow Quiche; Weak- \rightarrow Quiche
- P2: optimal response to that:
NoFight if Quiche
Fight if Beer (so P1-Strong does not deviate)

if Quiche, $\Pr(\text{Weak})=0.1$; $\Pr(\text{Strong})=0.9$

if Beer, $\Pr(\text{Weak})=p$; $\Pr(\text{Strong})=1-p$;

where $p > 1/2$

Pooling Equilibrium 2



Beer or Quiche

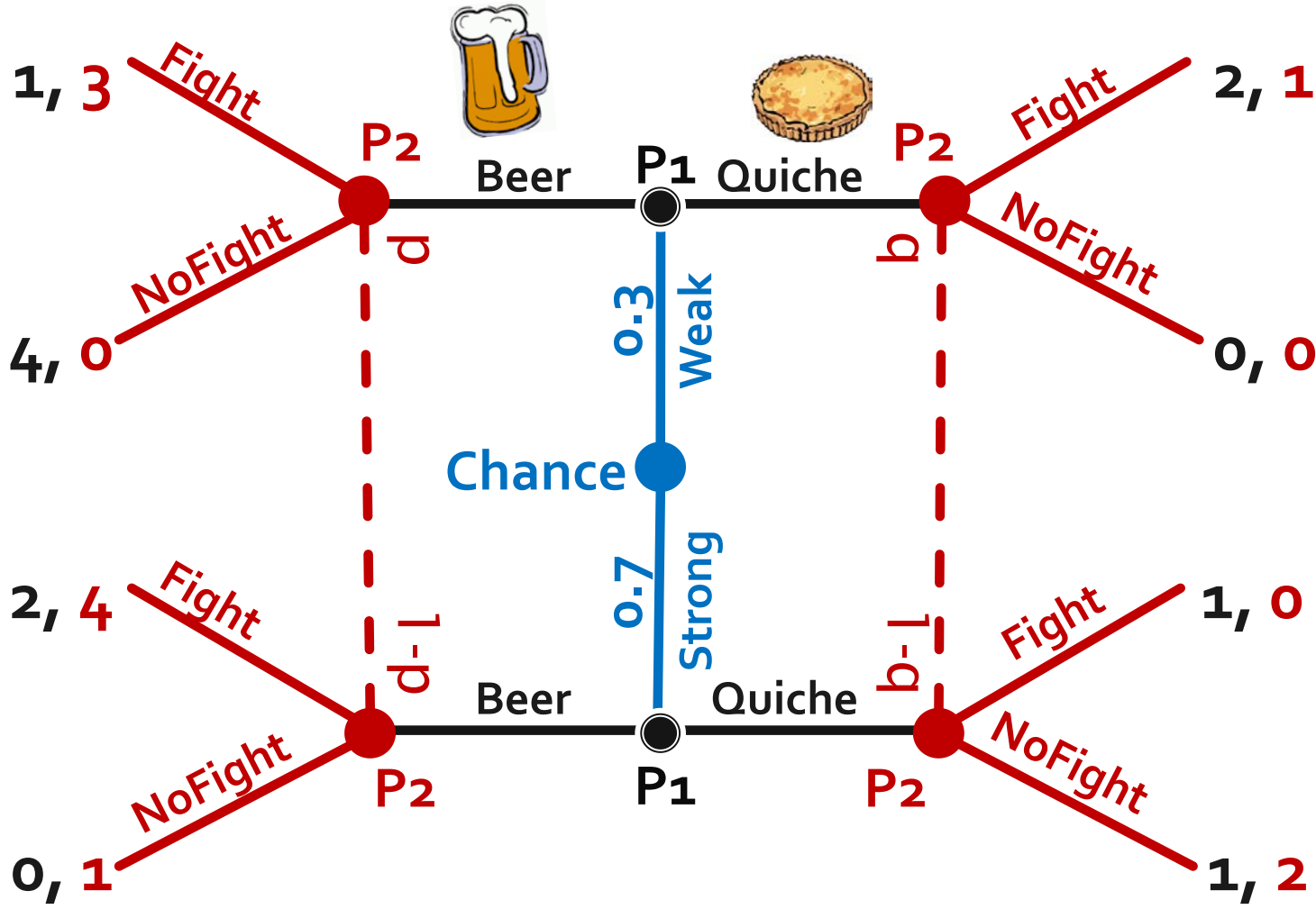
There are two pooling equilibria in this game:

- P1: Strong->Quiche; Weak->Quiche
- P2: if Beer->Fight; if Quiche->NoFight
if Beer: $\Pr(\text{Strong})=1-p$; $\Pr(\text{Weak})=p$, $p > 1/2$
if Quiche: $\Pr(\text{Strong})=0.9$; $\Pr(\text{Weak})=0.1$
- P1: Strong->Beer; Weak->Beer
- P2: NoFight if Beer, Fight if Quiche
if Beer, $\Pr(\text{Weak})=0.1$; $\Pr(\text{Strong})=0.9$
if Quiche, $\Pr(\text{Weak})=p$; $\Pr(\text{Strong})=1-p$, $p > 1/2$

Modified Beer or Quiche

- Beer or Quiche is a typical example of a **signaling** game: P1 sends a signal, P2 reacts
- nature chooses the type of P1: Weak, Strong with certain probabilities
- P1 chooses his breakfast: Beer or Quiche
- P2 does not know the type of P1 but observes what he had for breakfast. He then decides whether to pick up a fight with P1

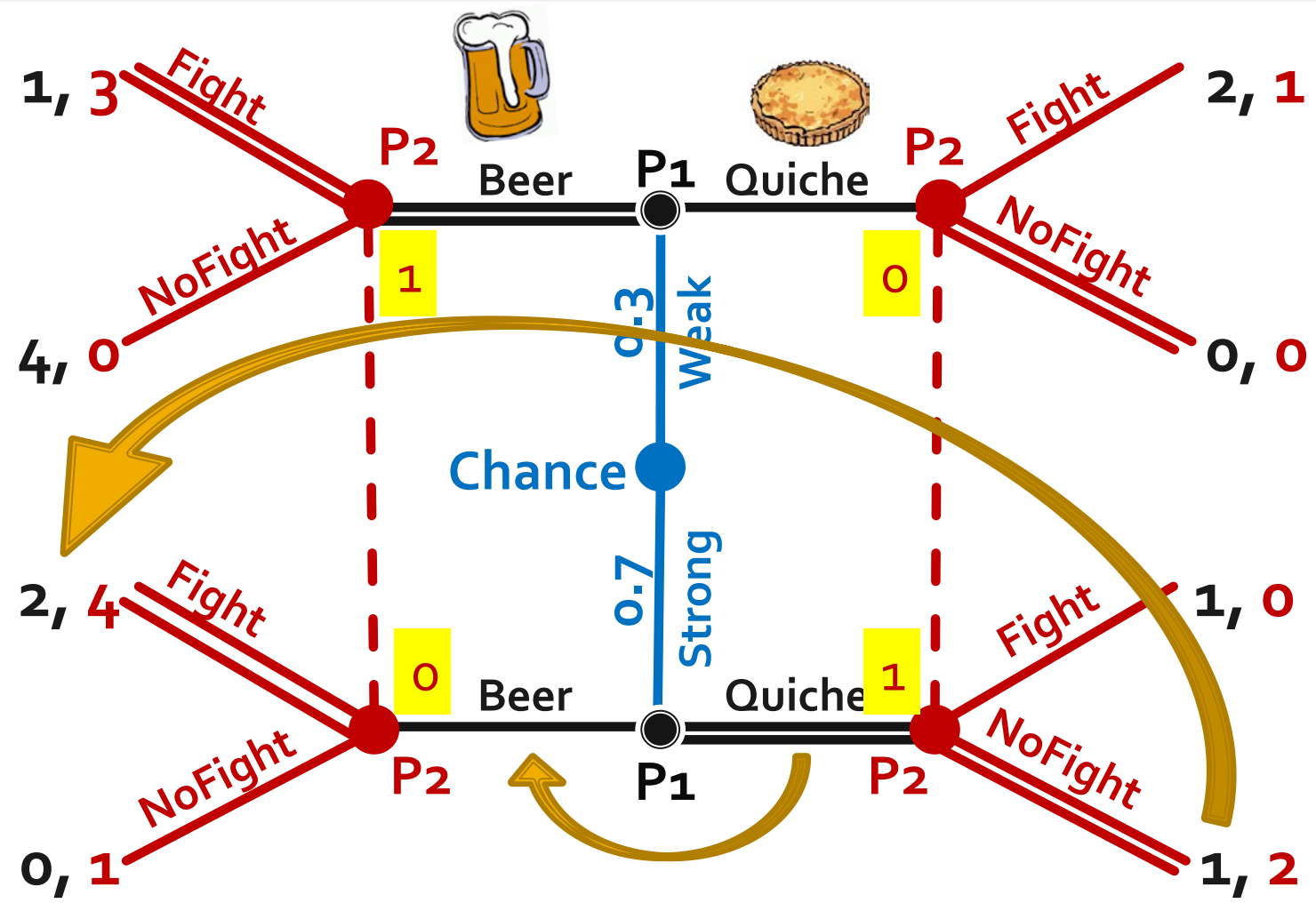
Modified Beer or Quiche



Separating Equilibrium 1

- P1: Strong->Quiche; Weak->Beer
- P2: optimal response to that is:
if Beer->Fight; if Quiche->NoFight
- not an equilibrium, Strong wants to deviate

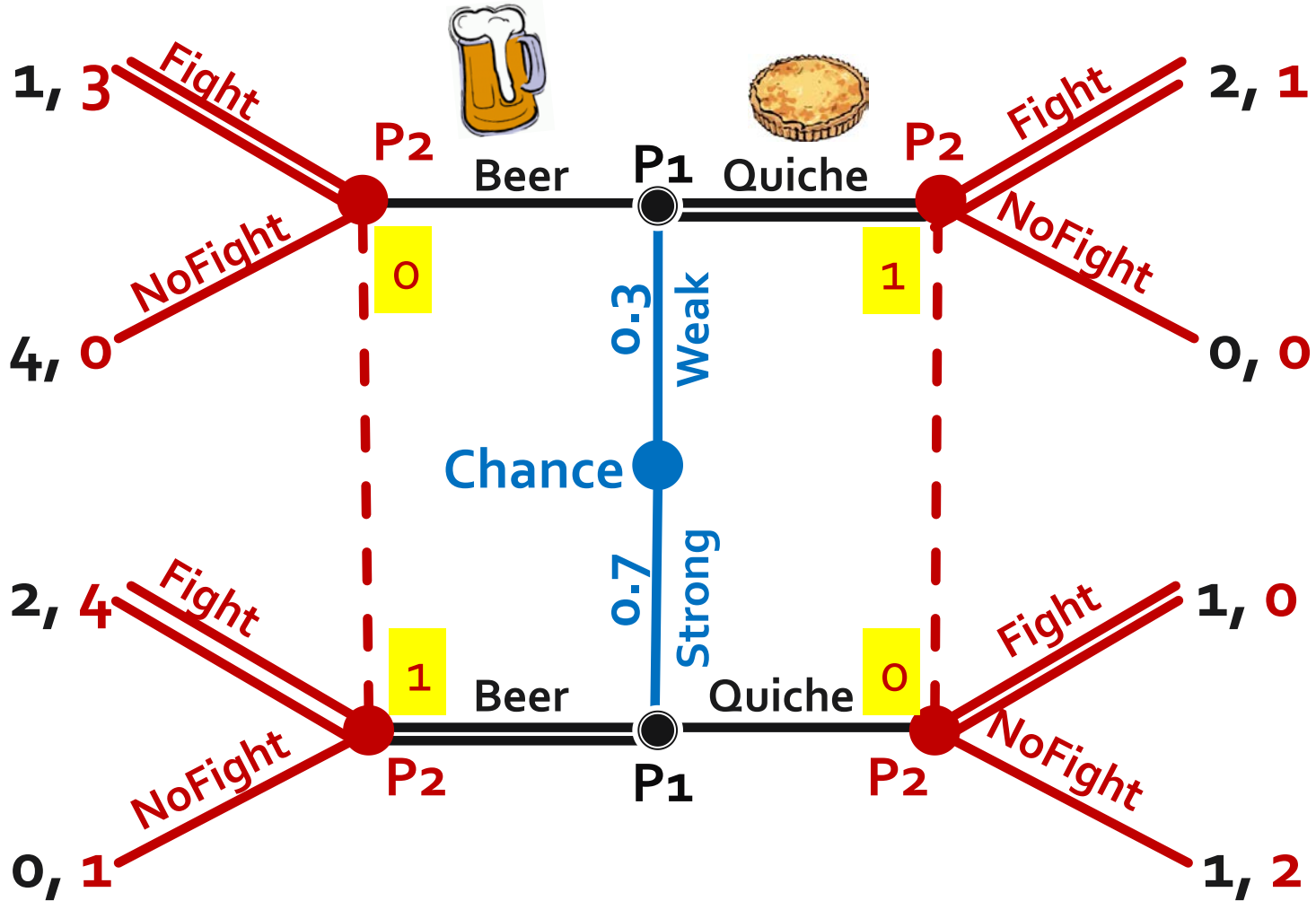
Separating Equilibrium 1



Separating Equilibrium 2

- P1: Strong->Beer; Weak->Quiche
- P2: optimal response to that is:
if Beer->Fight; if Quiche->Fight
- No type of P1 wants to deviate
- wPBE:
 - P1: Strong->Beer; Weak->Quiche
 - P2: if Beer->Fight; if Quiche->Fight
if Beer: $\Pr(\text{Strong})=1$; $\Pr(\text{Weak})=0$
if Quiche: $\Pr(\text{Strong})=0$; $\Pr(\text{Weak})=1$

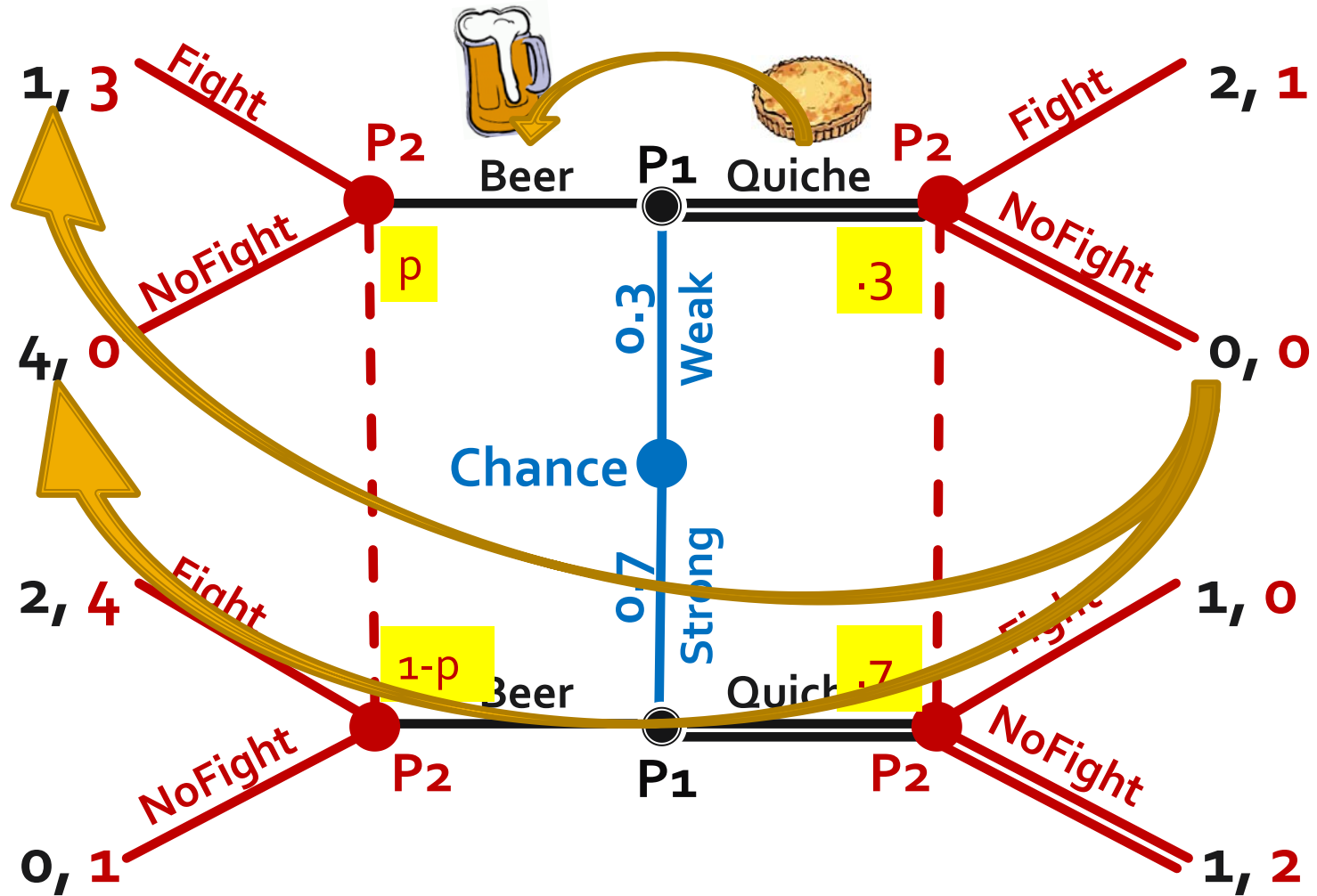
Separating Equilibrium 2



Pooling Equilibrium 1

- P1: Strong- \rightarrow Quiche; Weak- \rightarrow Quiche
- P2: optimal response to that:
NoFight if Quiche
- not an equilibrium, Weak wants to deviate,
irrespective of P2's strategy after observing Beer

Pooling Equilibrium 1



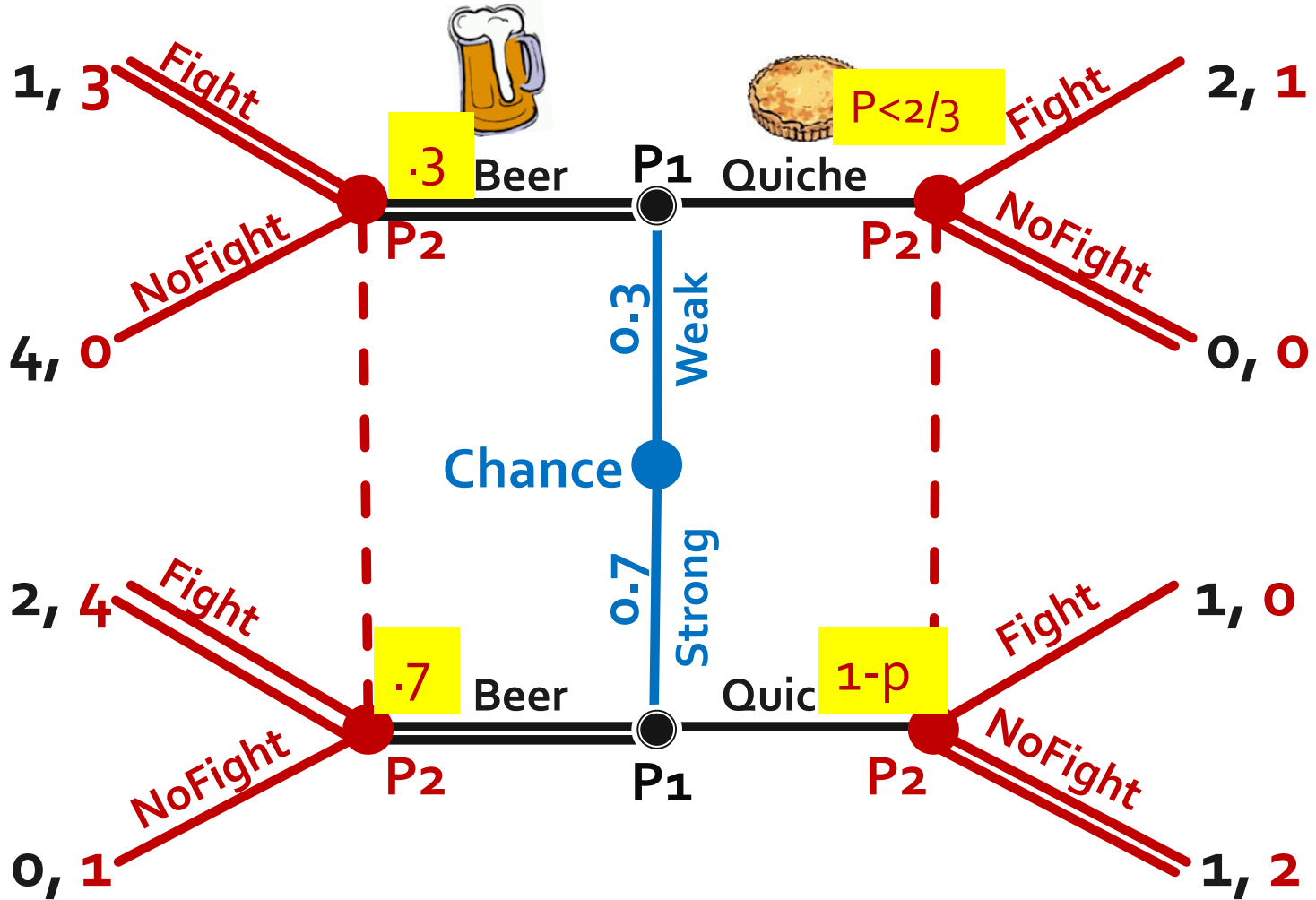
Pooling Equilibrium 2

- P1: Strong \rightarrow Beer; Weak \rightarrow Beer
- P2: optimal response to that:
Fight if Beer
NoFight if Quiche (so P1-Weak does not deviate)

if Beer, $\Pr(\text{Weak})=0.3$; $\Pr(\text{Strong})=0.7$

if Quiche, $\Pr(\text{Weak})=p$; $\Pr(\text{Strong})=1-p$;
where $p < 2/3$

Pooling Equilibrium 2



Modified Beer or Quiche

There is one separating and one pooling equilibrium in this game:

- P1: Strong- \rightarrow Beer; Weak- \rightarrow Quiche
- P2: if Beer- \rightarrow Fight; if Quiche- \rightarrow Fight
if Beer: $\Pr(\text{Strong})=1$; $\Pr(\text{Weak})=0$
if Quiche: $\Pr(\text{Strong})=0$; $\Pr(\text{Weak})=1$
- P1: Strong- \rightarrow Beer; Weak- \rightarrow Beer
- P2: Fight if Beer, NoFight if Quiche
if Beer, $\Pr(\text{Weak})=0.3$; $\Pr(\text{Strong})=0.7$
if Quiche, $\Pr(\text{Weak})=p$; $\Pr(\text{Strong})=1-p$;
where $p < 2/3$

Summary

How to find wPBE?

- Analyze the game player by player, strategy by strategy (if game is simple enough)
 - start with one player, one strategy
 - compute beliefs and optimal responses of others
 - check seq. rationality and consistency of beliefs
- Find NE first, look for the system of beliefs that can support each NE
 - normal form game – NE
 - compute beliefs
 - check seq. rationality and consistency of beliefs
- In Signaling games
 - analyze all possible pooling equilibria
 - analyze all possible separating equilibria