

## Introduction to Game Theory Lecture 10

Disclaimer: this presentation is only a supporting material and is not sufficient to master the topics covered during the lecture. Study of relevant books is strongly recommended.

## Preview

- So far:

Games with perfect and complete information

- structure of the game is known
- players' payoffs are known
- everything is a common knowledge
- Today:

Bayesian games

- model situations in which player is imperfectly informed about other players' preferences


## Preview

## Technically...

- So far:
- Games with perfect and complete information
- optimal behavior involves choice of actions
- Today:
- Bayesian games
- optimal behavior involves choice of actions AND beliefs about other player's type/preferences


## Bayesian Games

- Bayesian games:
- auctions: value of a given object to other people is unknown
- firms: cost function of other firms is unknown
- Example: modified Battle of Sexes game
- two possible types of one player
- Homer is not sure whether
- Marge wants to go out with him
- Marge wants to avoid him
- As before, Marge knows Homer's preferences


## Modified Battle of Sexes

- Homer (based on experience):
- with probability $1 / 2$ Marge wants to meet him
-> playing left game
- with probability $1 / 2$ Marge wants to avoid him
-> playing right game



## Modified Battle of Sexes

- Marge knows if she wants to meet or avoid Homer
- Homer does not know what type Marge is
-To make rational decision, Homer has to form beliefs about the action of each type of Marge (difference between games with complete and incomplete information)
- Given these beliefs he computes expected payoff of each action and chooses optimally


## Expected Payoff

Example: if Homer believes that Marge who wants to meet him chooses B and Marge who wants to avoid him chooses B , then:

- Homer: B -> 0.5*2+0.5*2 = 2



## Expected Payoff

Example 2: if Homer believes that Marge who wants to meet him chooses B and Marge who wants to avoid him chooses S , then:

- Homer: B -> $0.5^{*} 2+0.5^{*} 0=1$
- Homer: S -> 0.5* $0+0.5 \star 1=0.5$



## Expected Payoff

- Similarly, we can find expected payoff of all combinations of actions for Homer and Marge (columns B,B and B,S are derived on previous slides)

| H | M | B,B | B,S | S,B |
| :---: | :---: | :---: | :---: | :---: |
| B | 2 | 1 | 1 | 0 |
| S | 0 | $1 / 2$ | $1 / 2$ | 1 |

## Bayesian Games - NE

- For this type of game, Nash Equilibrium is:
-the action of player 1 is optimal, given the actions of the two types of player 2 (and player 1's belief about the state)
- the action of each type of player 2 is optimal, given the action of player 1
- given Homer's beliefs about probability of Marge wanting to meet or avoid him, he behaves optimally
- Marge behaves optimally, whether she wants to meet Homer or avoid him


## Bayesian Games - NE

- we analyze this type of Bayesian game as if there where three players: Homer, Marge - meet, Marge - avoid
- Marge knows her type, but Homer does not know Marge's type he needs to specify his optimal action given both possibilities


## Bayesian Games - NE

- game can be represented in one table
- first number in each cell represents Homer's expected payoff, second number is payoff of $1^{\text {st }}$ type Marge and the third one payoff of $2^{\text {nd }}$ type Marge

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  | M | $\mathrm{B}, \mathrm{B}$ | $\mathrm{B}, \mathrm{S}$ | $\mathrm{S}, \mathrm{B}$ | $\mathrm{S}, \mathrm{S}$ |
| H |  |  |  |  |  |
| B | $2,1,0$ | $1,1,2$ | $1,0,0$ | $0,0,2$ |  |
| S | $0,0,1$ | $1 / 2,0,0$ | $1 / 2,2,1$ | $1,2,0$ |  |

## Bayesian Games - NE

- game can be represented in one table
- first number in each cell represents Homer's expected payoff, second number is payoff of $1^{\text {st }}$ type Marge and the third one payoff of $2^{\text {nd }}$ type Marge



## Bayesian Games - NE

- interpretation of NE (B, (B,S)):
- given Homer's beliefs and actions of both types of Marge, Homer is playing the best response
- given Homer's action, both types of Marge are playing best response

|  |  |  |  | c |
| :---: | :---: | :---: | :---: | :---: |
| $\mathrm{H}^{\text {M }}$ | B, B | B,S | S,B | S,S |
| B | 2,1,0 | 12 | 1,0,0 | 0,0,2 |
| S | 0,0,1 | 1/2, 0,0 | $1 / 2,2,1$ | 1,2,0 |

## Bayesian Games - NE

- interpretation of NE if Marge is the 1st type:
- Marge wants to meet Homer and chooses B
- Homer chooses B and believes that 1st type Marge chooses B and the 2nd type Marge chooses S



## Bayesian Games - NE

- interpretation of NE if Marge is the 2nd type:
- Marge wants to avoid Homer and chooses S
- Homer chooses B and believes that 1st type Marge chooses B and the 2nd type Marge chooses S



## Too Much Information Hurts

- single-person decision problem - player cannot be worse off if she has more information: if she wishes, she can ignore the information
- strategic game - if a player has more information and the other players know that she has it she may be worse off
- following game has two possible states, each player believes that states S1 and S2 are equally likely

| S1 | L | M | R | S2 | L | M | R |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| T | 1,4 | 1,0 | 1,6 | T | 1,4 | 1,6 | 1,0 |
| B | 2,16 | 0,0 | 0,24 | B | 2,16 | 0,24 | 0,0 |

## Too Much Information Hurts



## Too Much Information Hurts

If P 2 believes that P 1 will choose T :
$E P(L)=1 / 2^{*} 4+1 / 2^{*} 4=4 \quad E P(M)=1 / 2^{*} 0+1 / 2^{*} 6=3$
$E P(R)=1 / 2^{*} 6+1 / 2^{*} 0=3$
If P 2 believes that P 1 will choose B :
$E P(\mathrm{~L})=1 / 2^{*} 16+1 / 2^{*} 16=16 \quad \mathrm{EP}(\mathrm{M})=1 / 2^{*} 0+1 / 2^{*} 24=12$
$E P(R)=1 / 2^{*} 24+1 / 2^{*} 0=12$
probability $=1 / 2 \quad$ probability $=1 / 2$

| S1 | L | M | R | S2 | L | M | R |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| T | 1,4 | 1,0 | 1,6 | T | 1,4 | 1,6 | 1,0 |
| B | 2,16 | 0,0 | 0,24 | B | 2,16 | 0,24 | 0,0 |

## Too Much Information Hurts

| S1 | L | M | R | S2 | L | M | R |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| T | 1,4 | 1,0 | 1,6 | T | 1,4 | 1,6 | 1,0 |
| B | 2,16 | 0,0 | 0,24 | B | 2,16 | 0,24 | 0,0 |

No player can distinguish the state, they believe that there is just one uninformed type of the other player

| EPs | L | M | R |
| :---: | :---: | :---: | :---: |
| T | 1,4 | 1,3 | 1,3 |
| B | 2,16 | 0,12 | 0,12 |

## Too Much Information Hurts

-When we look at the table with expected payoffs, we can see, that player 2 has dominant strategy to play L, no matter what is the player 1's action

- If no player has information about the state, there is a single NE in this game: $(B, L)$

| EPs | L | M | R |
| :---: | :---: | :---: | :---: |
| T | 1,4 | 1,3 | 1,3 |
| B | 2,16 | 0,12 | 0,12 |

## Too Much Information Hurts

Now, consider that Player 2 can distinguish between two states

Player 1 now believes that there are two types of Player 2 (Left, and Right table) with equal probabilities
probability $=1 / 2$

| S1 | L | M | R | S2 | L | M | R |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| T | 1,4 | 1,0 | 1,6 | T | 1,4 | 1,6 | 1,0 |
| B | 2,16 | 0,0 | 0,24 | B | 2,16 | 0,24 | 0,0 |

## Too Much Information Hurts

Each type of Player 2 has a dominant action:

- For first type of player 2 it is best to play R, no matter of what is P1's action
- For second type of player 2 it is best to play $M$, no matter what is P1's action
probability $=1 / 2$

| S1 | L | M | R |
| :---: | :---: | :---: | :---: |
| T | 1,4 | $1, \phi$ | 1,6 |
| B | $2,1 母$ | $0, \phi$ | 0,24 |

probability $=1 / 2$

| S2 | L | M | $R$ |
| :---: | :---: | :---: | :---: |
| T | 1,4 | 1,6 | $1, \emptyset$ |
| B | 2,16 | 0,24 | $0, \emptyset$ |

## Too Much Information Hurts

If Player 1 believes that first type Player 2 chooses R and the second type of Player 2 chooses M :

- $\operatorname{EP}(\mathrm{T})=1 / 2^{*} 1+1 / 2^{*} 1=1$
- $E P(B)=1 / 2^{*} 0+1 / 2^{*} 0=0$
- And the NE in this game is: $(T,(R, M))$
probability $=1 / 2$

| S1 | L | M | R | S2 | L | $M$ | $R$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| T | 1,4 | $1, \phi$ | 1,6 | T | 1,4 | 1,6 | $1, \phi$ |
| B | 2,16 | $0, \phi$ | 0,24 | $B$ | 2,16 | 0,24 | $0, \phi$ |

## Too Much Information Hurts

Comparison of outcomes
No information about state:

- $\mathrm{NE}=(\mathrm{B}, \mathrm{L})$
- Equilibrium payoff:
- Player 1: 2
-Player 2: 16 (both types)
Information about state:
- $N E=(T,(R, M))$
- Equilibrium payoff:
- Player 1: 1
- Player 2: 6 (both types)


## Too Much Information Hurts

## Comparison of outcomes

When Player 2 knows her type (knows the state), she optimally tailors her actions to the state which induces Player 1 to choose T rather than B and both players are worse off.

Note that this result is not general and depends on choice of payoffs of both players.

## Modified Prisoner's dilemma

- Player 1 knows that:
- with probability $2 / 3$ Prisoner 2 is rational -> playing left game
- with probability $1 / 3$ Prisoner 2 is super nice -> playing right game

| 是 |  |  | 是 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $1^{2}$ | C | RS | 12 | C | RS |
| C | 1,1 | 3,0 | C | 1,1 | 3,3 |
| RS | 0,3 | 2,2 | RS | 0,0 | 2,2 |

## Expected Payoff

Example: if Prisoner 1 believes that rational Prisoner 2 chooses $C$ and super nice Prisoner 2 chooses RS, then:

- Prisoner 1: C -> $2 / 3^{*} 1+1 / 3 * 3=5 / 3$
- Prisoner 2: RS $->2 / 3^{*} 0+1 / 3^{*} 2=2 / 3$



## Expected Payoff

- Similarly, we can find expected payoff of all action profiles:

| 12 | C | RS |  | 2 | C |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| C | (1) 1 | 3. 0 |  | C |  |  |
| RS | (0) 3 | (2.) 2 |  | RS |  | ( |
| 1 | 12 | C, C | C,RS | RS,C |  | S,RS |
|  | C | (1.) 1,1 | (13) 1,3 (13) 0,1 |  |  | 3. 0,3 |
|  | RS | (0.) 3,0 | (113) 3,2 | (413) 2,0 |  | 2. 2,2 |

## Bayesian NE

- Similarly, we can find expected payoff of all action profiles:

| 12 |  | C | RS |  | 1 | 2 | C |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| C |  | 1,1 | 3,0 |  | C |  | 1,1 |
| RS |  | 0,3 | 2,2 |  | RS |  | 0,0 |
|  | 1 | 2 | C, C |  | C,RS | RS,C | RS,RS |
|  | C |  | 1,1,1 | 5 | 5/3,1,3 | 7/3,0,1 | 3,0,3 |
|  | RS |  | 0,3,0 |  | 2/3,3,2 | 4/3,2,0 | 2,2,2 |

## Summary

- Bayesian games - information is incomplete (several possible states, types)
- How to find NE in Bayesian games:
- consider each type as an individual player - given the beliefs, compute expected payoffs - find NE in this game

