# Intermediate Microeconomics

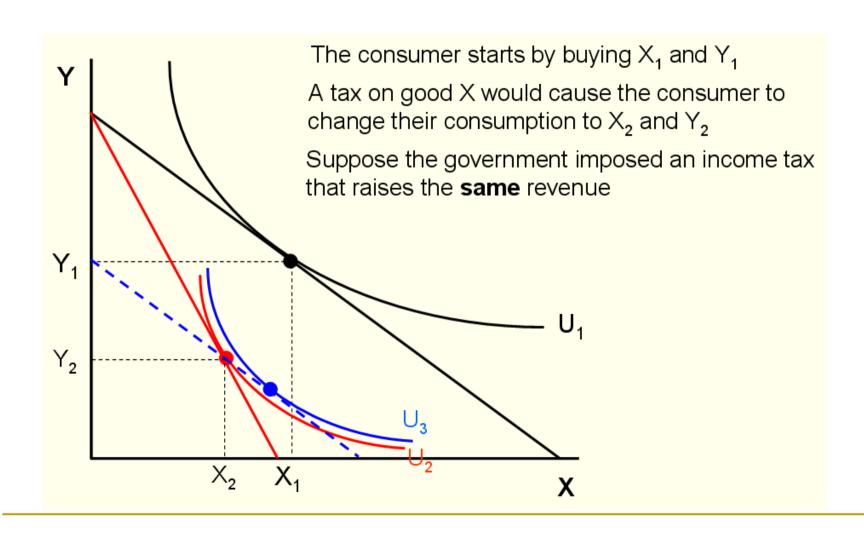
Lecture 4: Consumption, Trade, and Equilibrium

Agribusiness Teaching Center Easter Term 2015

# Taxes and Consumption

Do people prefer proportional or lump-sum taxes?

# Lump Sum Principle



#### Income and Substitution Effects

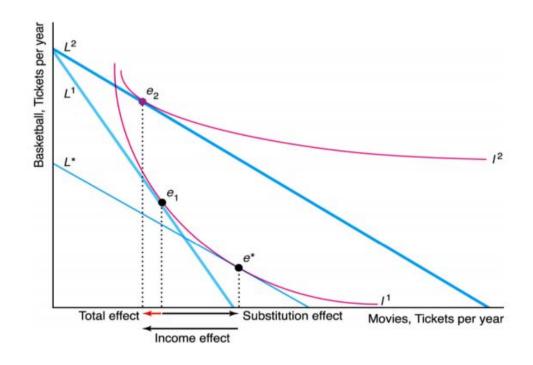
#### Definition

The change in demand due to the change in the rate of exchange between the two goods is called **substitution effect.** (changed own price, other prices and utility constant).

#### Definition

The change in demand due to the change in purchasing power is called **income effect.** (prices are hold constant)

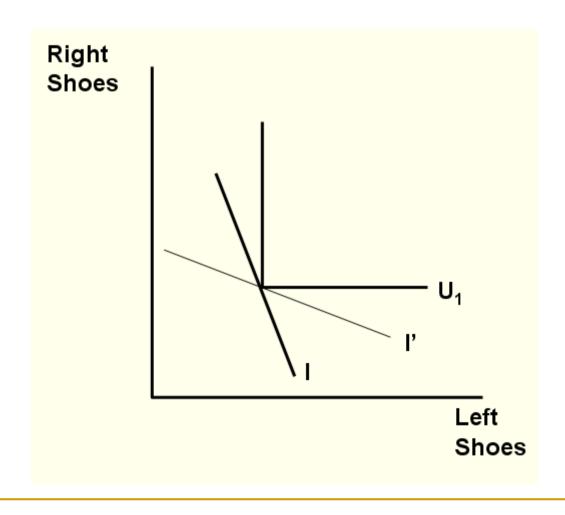
# Income, Substitution Effects and Giffen Goods



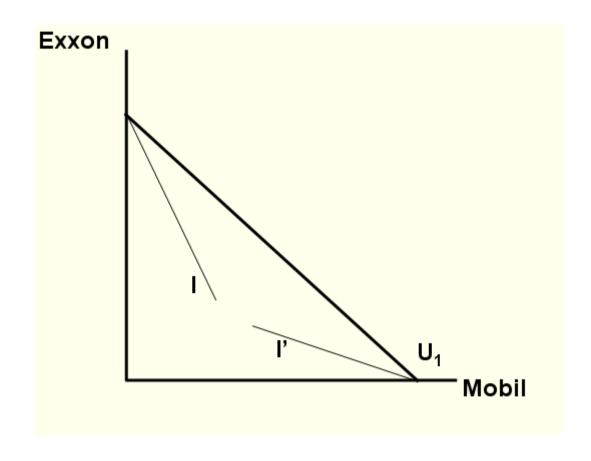
Giffen goods (Inferior)

What about perfect compliments?

### Perfect Complements and Income Effect



### Perfect Substitutes and Income Effect



# Price and cross-price changes

- Own price change
  - Ordinary goods:

$$\frac{\partial x_1}{\partial p_1} < 0$$

$$\frac{\partial x_1}{\partial p_1} > 0$$

- Cross price change
  - substitute (not perfect)

$$\frac{\partial x_1}{\partial p_2} > 0$$

complement (not perfect)

$$\frac{\partial x_1}{\partial p_2} < 0$$

# Question

Does an increase in the price of Giffen good make the consumers better off?

# Equilibrium (Oxford Dictionary)

- A state in which opposing forces or influences are balanced
- A calm state of mind
- (Economics) A situation in which supply and demand are matched and prices stable

 (Game Theory) No player has anything to gain by changing only their own strategy.

# Equilibrium and Trade

#### Definition

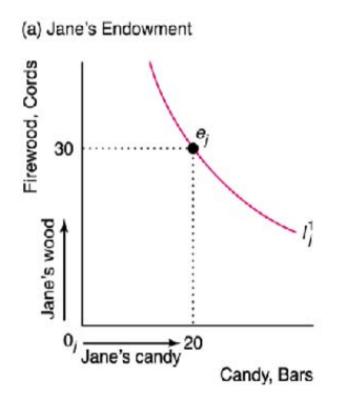
Endowment is the initial allocation of goods  $(\omega_1, \omega_2)$ .

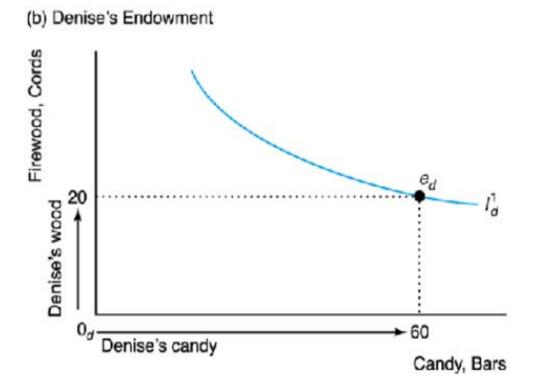
#### Example

Jane and Denise are only two people, firewood and candy are the only two goods. The initial allocation is:

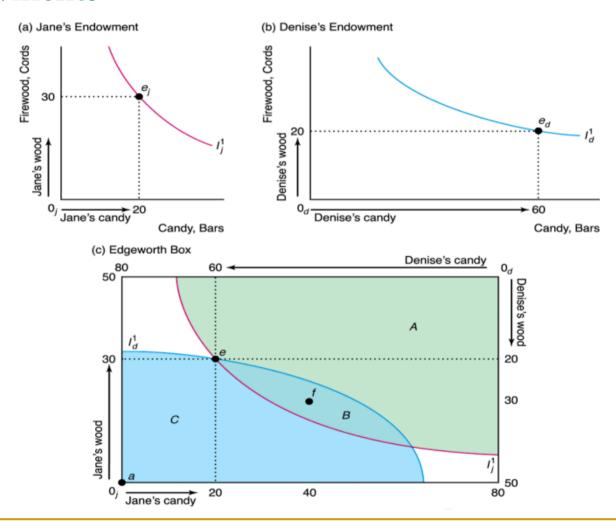
Endowments			
	Jane	Denise	total
Firewood	30	20	50
Candy	20	60	80

#### Endowments

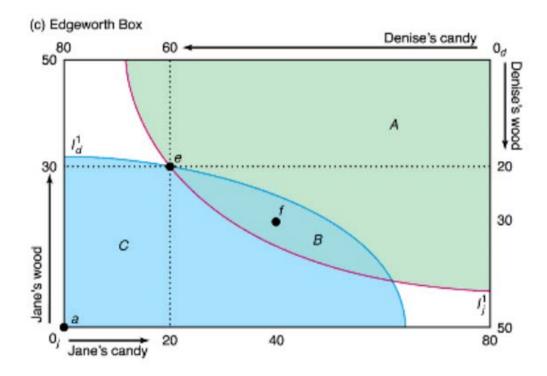




#### Endowments

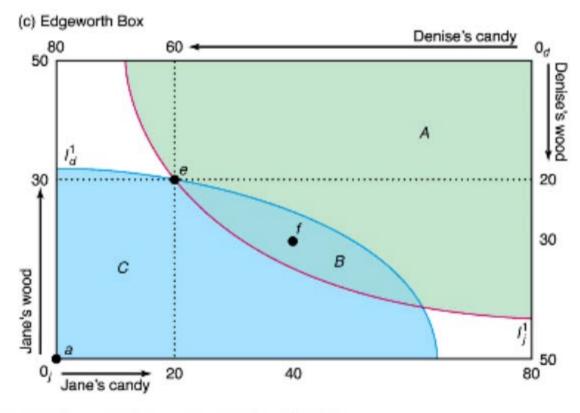


### Edgeworth Box



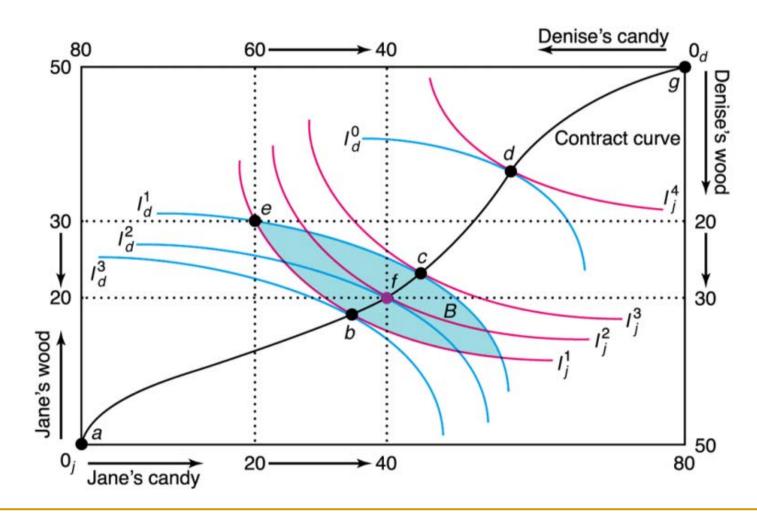
• e is the endowment for both

#### Edgeworth Box



- e is the endowment for both
- f is better for both

Edgeworth Box: The Contact Curve and the Core



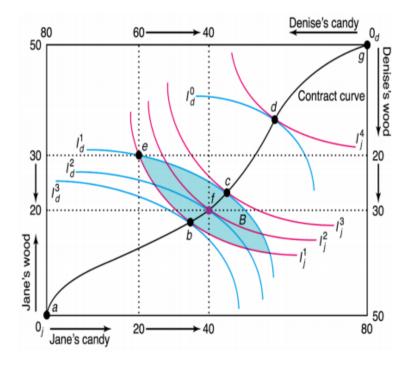
#### Edgeworth Box: The Contact Curve and the Core

#### THE CONTRACT CURVE

- Tangent indifference curves
- Equal MRSs
- No mutually beneficial trade
- Pareto Effcient

#### Definition

The allocation is Pareto efficient if no party can get better off without harming the other(s).



#### Endowment and Budget Constraint

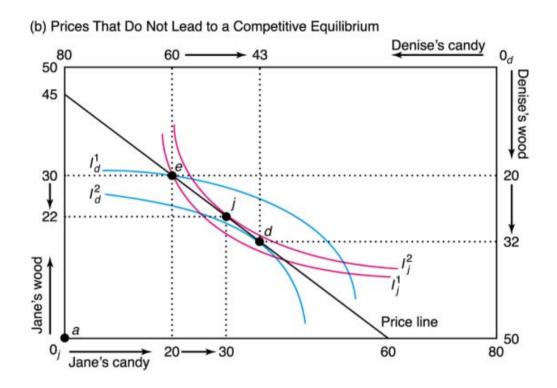
Assume prices  $(p_1, p_2)$ The budget constraint is:

$$p_1x_1 + p_2x_2 \leq p_1\omega_1 + p_2\omega_2$$

#### Fact

The budget constraint always passes trough the initial endowment point  $(\omega_1, \omega_2)$ 

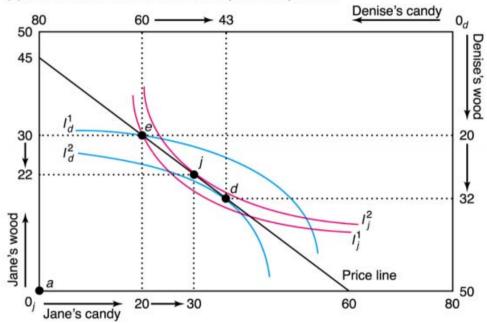
#### Edgeworth Box and Prices



 The relative prices are represented by a straight line and pass through the initial endowment (same as the budget constraint).

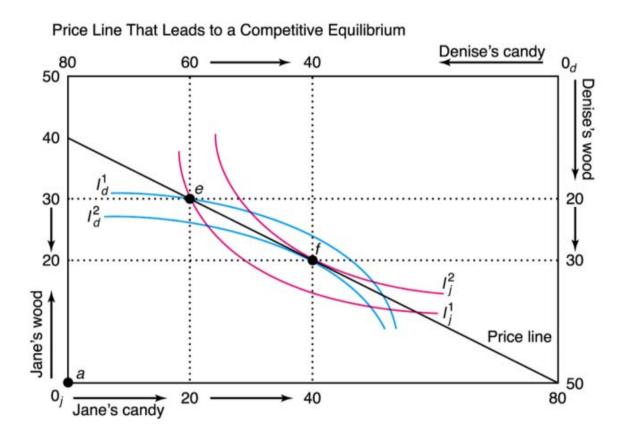
#### Edgeworth Box and Prices





- The relative prices are represented by a straight line and pass through the initial endowment (same as the budget constraint).
- The prices will change so that there is no excess demand or supply (Invisible Hand).

#### Edgeworth Box and Invisible Hand



The market will clear with the help of the Invisible Hand.

#### Competitive Equilibrium

#### Fact

In a competitve market, prices adjust until the quantity supplied equals the quantity demanded (the work of the Invisible Hand).

#### Definition

A **competitve equilibrum** (or market equilibrium, or Walrasian equilibrium) is a set of prices and allocations such that the market clears.

#### Competitive Equilibrium

#### Fact

In a competitive equilibrium the indifference curves of both types of consumers are tangent at the same bundle on the price line. As a result:

$$MRS_j = -\frac{p_c}{p_w} = MRS_d$$

#### Theorem (First Theorem of Welfare Economics)

Any competitive equilibrium is Pareto efficient.