

# National Income (Mankiw, chapter 3)

Ivan Sutoris

27. 2. 2014

# Past lecture

## Definition of macroeconomic variables

- ▶ GDP (or output)
  - ▶ value of all final goods produced during a period
  - ▶ recall that output = income
- ▶ inflation rate
  - ▶ growth rate of general price level
- ▶ unemployment rate
  - ▶ proportion of potential workers (willing and looking for work) without a job

# Today

Data by itself is not enough - we want a theory that can answer questions such as:

- ▶ what determines the level of GDP?
- ▶ how is output divided between consumption, investment and government expenditures?
- ▶ how is income divided between workers and capital owners?
- ▶ what equilibrates production and demand?

# Classical model

This chapter presents a *classical* model - very simple (and unrealistic in some ways).

Why study it?

- ▶ useful benchmark and starting point
- ▶ this is the model Keynes had in mind when criticizing “classical” economics in his General Theory

Overview:

- ▶ one period
- ▶ households supply labor and capital to firms
- ▶ firms produce final good
- ▶ part of output is consumed by households or government
- ▶ part is used for investment

# Circular flow diagram

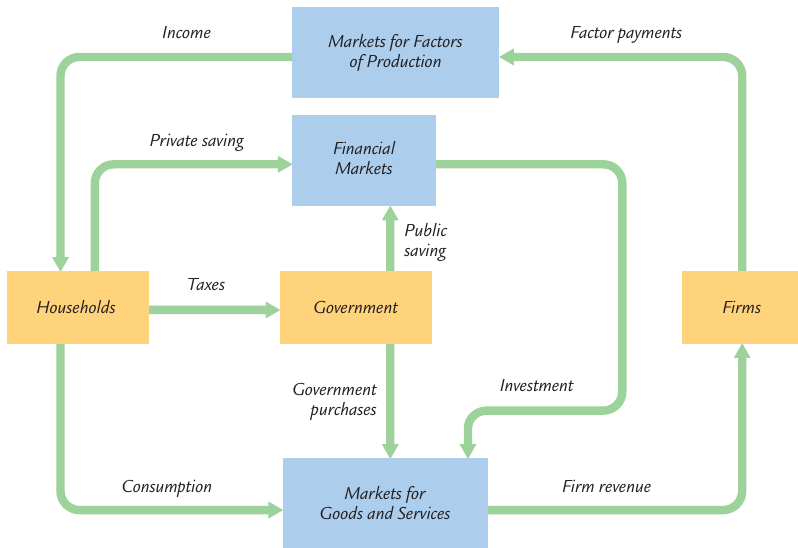


Figure : Circular flow diagram for classical model (figure 3.1 in Mankiw)

# Supply side

Production function:

$$Y \leq F(K, L)$$

- ▶  $Y$ : output (units of final good)
- ▶  $K$ : capital (physical units)
- ▶  $L$ : labor (hours worked)

Example - Cobb-Douglas production function

$$F(K, L) = AK^\alpha L^{1-\alpha}$$

## Returns to scale

What happens if we doubled inputs?

$$F(2K, 2L) = A(2K)^\alpha (2L)^{1-\alpha} = A2^{\alpha+1-\alpha} K^\alpha L^{1-\alpha} = 2F(K, L)$$

Cobb-Douglas, as written above, has *constant returns to scale*:

$$\forall b > 0 : F(bK, bL) = bF(K, L)$$

We could also have

- ▶ decreasing returns:  $F(bK, bL) \leq bF(K, L)$  if  $b > 1$  (and vice-versa)
  - ▶ can always scale down, but maybe not up
- ▶ increasing returns:  $F(bK, bL) \geq bF(K, L)$  if  $b > 1$  (and vice-versa)
  - ▶ can always scale up, but maybe not down

Economists often like CRS (will see why).

## Exercise

Consider more general version of Cobb-Douglas:

$$F(K, L) = AK^\alpha L^\beta, \alpha > 0, \beta > 0$$

How do returns to scale depend on parameters?



# Supply side

Assume that

1. amount of labor and capital (and thus output) is exogenous

$$K = \bar{K}$$

$$L = \bar{L}$$

2. all factors are fully utilized

$$Y = F(\bar{K}, \bar{L})$$

Thus output is entirely determined by supply-side factors.

## Distribution of income

Firms sell the output. How are revenues distributed?

Depends on prices.

- ▶ price of final good - normalize to 1
- ▶ wage -  $W$
- ▶ rent for capital -  $R$

Thus value of output can be divided:

$$Y = \underbrace{\Pi}_{\text{profit}} + \underbrace{W \times L}_{\text{payment to labor}} + \underbrace{R \times K}_{\text{payment to capital}}$$

Income distribution depends on prices.

- ▶ classical model - marginal theory of value
- ▶ prices are determined by competitive market

# Competitive prices

- ▶ firms take prices  $R, W$  as given
- ▶ they choose optimal demand for labor  $L_d(R, W)$  and capital  $K_d(R, W)$
- ▶ “the market” chooses the price so that demand equals supply:

$$L_d(R, W) = \bar{L}$$

$$K_d(R, W) = \bar{K}$$

- ▶ recal perfect competition from your micro class
- ▶ thus we need to study the firm's problem

## Profit maximization

The firm wants to maximize profit:

$$\max_{L_d, K_d} F(K_d, L_d) - WL_d - RK_d$$

First order conditions:

$$\frac{\partial}{\partial K} F(K_d, L_d) = R$$
$$\frac{\partial}{\partial L} F(K_d, L_d) = W$$

Intuition:

- ▶ cost of additional worker equal to its marginal product
- ▶ if not, firm could increase/decrease profit by hiring more or less
- ▶ same for capital

## Exercise

Solve for factor demand with Cobb-Douglas.

# Distribution of income

- ▶ distribution of income depends on marginal products
- ▶ with CRS, firm profits are zero
  - ▶ math works out that way (Euler theorem)
  - ▶ intuition: if firms made positive profits, and could scale production up arbitrarily, they could in fact make infinite profits - cannot happen in equilibrium
  - ▶ what we usually mean by profit is “hidden” in payments to capital
- ▶ in case of CD technology, share  $\alpha$  of income goes to capital,  $1 - \alpha$  to labor
  - ▶ empirically, labor share is quite stable over time

## Exercise

Say some catastrophe (e.g. plague) has exogenously decreased the labor force. How will prices change?

# Demand side

Assume closed economy.

All output must be used either for

- ▶ consumption
- ▶ investment
- ▶ or bought by government.

Aggregate demand:

$$Y = C + I + G$$

What determines these elements?



# Consumption

- ▶ define disposable income as  $Y - T$ ,  $T$ : taxes
- ▶ assume consumption depends on current disposable income
- ▶ consumption function:

$$C = \mathcal{C}(Y - T)$$

- ▶ example:  $C = a(Y - T)$ ,  $0 < a < 1$ 
  - ▶  $a$ : marginal propensity to consume

# Investment

- ▶ investment: demand for investment by firms depends on the *real interest rate*  $r$

$$I = \mathcal{I}(r)$$

- ▶ real rate = nominal rate - inflation
  - ▶ don't worry about inflation yet
- ▶ intuition: interest rate is a cost of funds for the firm
  - ▶ lower interest rate - cheaper loans - more investment

# Government

- ▶ government: we will just assume that government expenditures and taxes are set exogenously:

$$G = \bar{G}$$

$$T = \bar{T}$$

- ▶ budget is not necessarily balanced

# Equilibrium

Aggregate supply:

$$Y = F(\bar{K}, \bar{L})$$

Aggregate demand:

$$Y = C + I + G$$

These two things should be equal. If not, we're in trouble.

- ▶ this property is sometimes called Say's law

In classical model, equilibrium happens through *loanable fund* market.

## Loanable funds

- ▶ to invest, firms must obtain funds through financial markets
- ▶ demand for savings is the investment function
- ▶ supply of savings: unconsumed part of output

$$S = \underbrace{(Y - T) - C}_{\text{private savings}} + \underbrace{(T - G)}_{\text{government saving}}$$

- ▶ if  $G > T$ , government savings are negative
- ▶ real interest rate adjusts so that  $\mathcal{I}(r) = S$ 
  - ▶ if interest rate entered consumption function, supply of savings would depend on  $r$  too
- ▶ in equilibrium, investment demand by firms is just equal to saving by households and government

## Whole model

Supply block:

$$Y = F(\bar{K}, \bar{L})$$

$$W = \frac{\partial}{\partial L} F(\bar{K}, \bar{L})$$

$$R = \frac{\partial}{\partial K} F(\bar{K}, \bar{L})$$

Demand block:

$$Y = C + I + \bar{G}$$

$$C = \mathcal{C}(Y - \bar{T})$$

$$I = \mathcal{I}(r)$$

This is system of 6 equations in six variables ( $Y, C, I, R, W, r$ ), given four exogenous parameters ( $\bar{K}, \bar{L}, \bar{G}, \bar{T}$ ).

# Comparative statics

What happens when  $\bar{G}$  increases?

- ▶ capital and labor unchanged - output stays the same
- ▶ disposable income of households unchanged - consumption stays the same
- ▶ government saving decreases
- ▶ supply of savings lower - interest rate must increase, so that investment goes down
- ▶ end result: increase in  $G$  was exactly offset by decrease in private investment - “crowding out”

# Exercise

What will change if consumption depends on  $r$ ?



## Exercise

What happens when  $G$  and  $T$  increase by the same amount?  
(balanced budget fiscal expansion)

## Exercise

$$Y = C + I + G$$

$$C = 250 + 0.75(Y - T)$$

$$I = 1000 - 50r$$

and

$$Y = 5000, G = 1000, T = 1000$$

- ▶ compute private/public/total saving
- ▶ compute equilibrium interest rate
- ▶ repeat if  $G = 1250$

# Where's money?

What about money, inflation, etc.?

- ▶ remember, all quantities above were real and all prices relative to the price of the consumption good
- ▶ model doesn't say anything about price level, money supply, central bank, . . .
- ▶ given our assumptions - that relative prices freely adjust to equilibriate the market, we could solve for all real quantities without saying anything about monetary side of the economy
- ▶ *classical dichotomy*
- ▶ this might hold in the long run; short run - not so much
  - ▶ "In the long run, we are all dead"